

JULY 2004 **8501.0** 

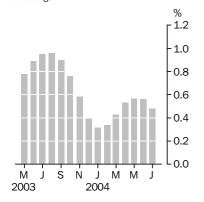
# RETAIL TRADE

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) FRI 3 SEP 2004

#### **Monthly turnover**

Trend estimates % change



### KEY FIGURES

| Turnover at current prices    | Jul 04<br>\$m | Jun 04 to Jul 04<br>% change |
|-------------------------------|---------------|------------------------------|
| Trend estimates               | 16 600.9      | 0.5                          |
| Seasonally adjusted estimates | 16 535.7      | -1.0                         |

### KEY POINTS

#### TREND ESTIMATES

- The trend estimate of turnover for the Australian Retail and Hospitality/Services series increased by 0.5% in July 2004. This follows increases of 0.6% in June and May.
- The trend estimate increased in all states and territories, except Victoria and the Australian Capital Territory. The largest increases in July 2004 were in the Northern Territory (+1.1%) and Western Australia (+1.0%).
- Over the three months to July 2004 the trend estimate increased by \$264m.
   Food retailing (+\$108m), Department stores (+\$41m) and Clothing and soft good retailing (+\$33m) had the largest increases.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate of turnover for the Australian Retail and Hospitality/Services series fell by 1% (-\$162m) in July 2004. This followed strong growth of 2.0% (revised) in June 2004.
- Tasmania (+\$4m or +1.1%) recorded strong growth and Western Australia (+\$2m or +0.1%) recorded weak growth. All other states and territories fell with the two territories showing the largest falls after recording the largest increases in June 2004.

### ORIGINAL ESTIMATES

- In original terms, Australian turnover rose by 2.9% in July 2004 compared with June 2004. Chains and other large retailers (which are completely enumerated) rose by 3.0%, while 'smaller' retailers (the sampled units) rose by 2.9%.
- Australian turnover increased by 7.3% in July 2004 compared with July 2003. Chains and other large retailers increased by 8.9%, while 'smaller' retailers increased by 5.3%.

### INQUIRIES

■ For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graham Phillips on Canberra (02) 6252 5625.

### NOTES

#### FORTHCOMING ISSUES

ISSUE RELEASE DATE

 August 2004
 30 September 2004

 September 2004
 3 November 2004

 October 2004
 30 November 2004

 November 2004
 7 January 2005

 December 2004
 4 February 2005

 January 2005
 3 March 2005

CHANGES IN THIS ISSUE

As advised in the *Information Paper: Changes to the Retail Trade Series* (cat. no. 8501.0.55.002) released on the Australian Bureau of Statistics (ABS) web site on 2 August 2004, this publication presents the first release of estimates from the Retail Business survey compiled using a new sample design and an improved estimation method. The level estimate for the total Retail and Hospitality/Services series for June 2004 on the new basis is 2.3% higher than the old basis. The shift in level resulting from these changes has been smoothed into the series back to April 1982 to make the time series of estimates as continuous as possible. The extent of the shift in level varies in individual Retail Trade series.

SEASONAL REANALYSIS

The results of the annual seasonal reanalysis are normally introduced with this issue. However, the annual reanalysis is being delayed one month so that the shift in the level of the historical series can be taken into account.

CHAIN VOLUME MEASURES Chain Volume measures to June quarter 2004 were released in the previous issue. Chain Volume measures are being compiled for estimates on the new basis and revised estimates are expected to be released with the August 2004 issue of this publication. Chain Volume measures to September quarter 2004 will be released as normal in the September issue of this publication.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

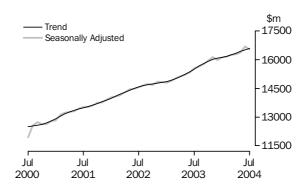
ATO Australian Taxation Office
n.e.c. not elsewhere classified
PAYGW pay-as-you-go withholding
RSE relative standard error
TAU type of activity unit

Susan Linacre

Acting Australian Statistician

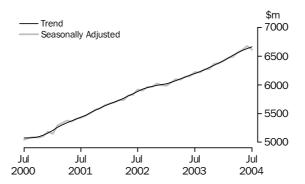
TOTAL RETAIL

The Australian Retail and Hospitality/Services trend estimate has had moderate growth for the last five months. Over this period, Department stores and Clothing and soft good retailing have had strong growth while Food retailing and Recreational good retailing have had moderate growth. The other industries have had weak growth over this period.



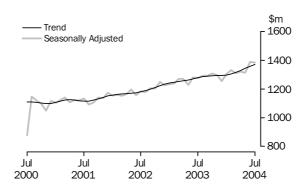
FOOD RETAILING

Moderate trend growth has continued with South Australia, Western Australia and the Northern Territory having the strongest rates of growth in recent months. The rate of growth for Victoria has decreased from 1.1% in February 2004 to be in decline in July 2004. New South Wales and Queensland have had moderate growth in each month of 2004.



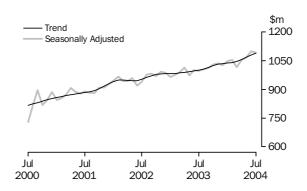
DEPARTMENT STORES

There has been strong trend growth for the last five months. Over this period, New South Wales, Victoria, Queensland and Western Australia have had strong trend growth and South Australia has had moderate growth. Over the last three months the Australian Capital Territory has been flat or in decline.

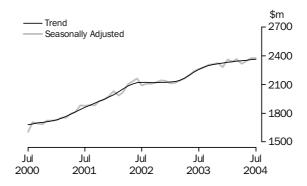


CLOTHING AND SOFT GOOD RETAILING

There has been strong growth in the trend estimate over the last four months. In each of these months, Victoria, Queensland, South Australia and the Northern Territory recorded strong trend growth while Western Australia has been in decline. The Australian Capital Territory has been flat or in decline for 13 months.

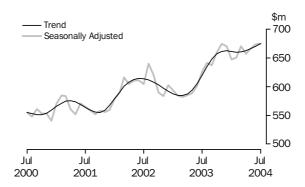


HOUSEHOLD GOOD RETAILING There has been weak trend growth since December 2003. In the last five months, Western Australia and the Northern Territory have had strong growth while Victoria and South Australia have been in decline. After being in decline for five months, New South Wales has had strong growth in the last three months.



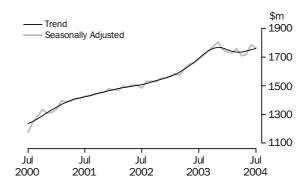
RECREATIONAL GOOD RETAILING

Trend growth has been moderate for four months. Over this period, strong growth in Queensland, South Australia, Tasmania and the Northern Territory and weak growth in New South Wales has been offset by declines in Victoria, Western Australia and the Australian Capital Territory.



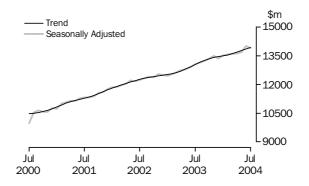
OTHER RETAILING

Trend growth has increased over the last four months following four months of being in decline. Queensland and Western Australia have had strong trend growth in the last four months while South Australia and the Australian Capital Territory were in decline. New South Wales and Victoria have had weak growth for the last two months after being in decline for seven and four months, respectively.

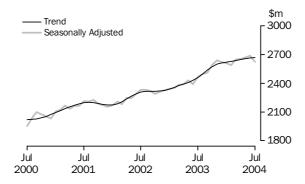


TOTAL RETAIL
(EXCLUDING HOSPITALITY
AND SERVICES)

Total retail (excluding Hospitality and services) has had moderate growth for the last six months. The rate of trend growth has been similar to that of Total industries (including Hospitality and services).

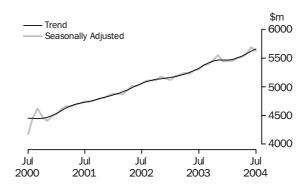


HOSPITALITY AND SERVICES After strong trend growth from June to November 2003, growth has been weak in 2004. Victoria and Queensland have been in decline since March 2004 while New South Wales, Tasmania and the Northern Territory have had strong growth over this period.



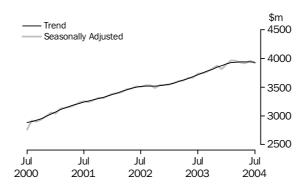
NEW SOUTH WALES

There has been moderate trend growth for the last five months. Over this period, Department stores and Hospitality and services have had strong growth although their growth is moderating. Food, Clothing and soft good and Household good retailing have had moderate trend growth over this period. Other retailing has had weak growth for the last two months after seven months of being in decline.



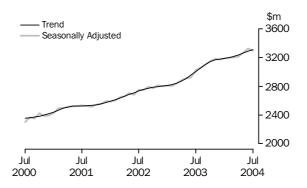
VICTORIA

Trend growth has been decreasing since November 2003 and the trend was in decline in July 2004. Department stores and Clothing and soft good retailing have had strong growth in each of the last four months and Other retailing has had weak growth in the last two months after a period of being in decline. All other industries were in decline in July 2004.



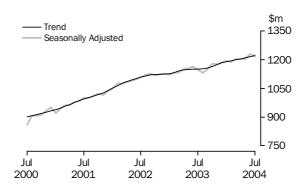
QUEENSLAND

Trend growth was moderate in July 2004 after slightly stronger growth in June and May. Over the last five months, all industries except Food retailing (moderate) and Hospitality and services (in decline) have had strong trend growth. The rate of growth in Household good retailing has been slowing over this period.



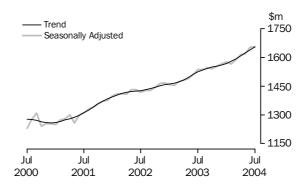
SOUTH AUSTRALIA

In July 2004, the trend growth remained moderate for the eighth consecutive month. Over the last five months, there was strong growth in Recreational good retailing, Clothing and soft good retailing and Food retailing while Household good retailing and Other retailing were in decline. Hospitality and services was in decline in July 2004.



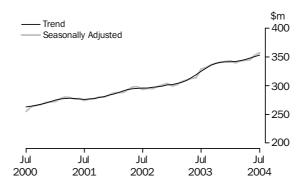
WESTERN AUSTRALIA

Trend growth has been strong over the last five months. Over this period, Clothing and soft good retailing and Recreational good retailing were in decline and Hospitality and services had moderate growth. All other industries had strong growth over this period.



TASMANIA

The trend growth has been strong for the last three months. Over this period, Hospitality and services and Recreational good retailing have had strong trend growth and Food retailing and Household good retailing have had moderate growth. Clothing and soft good retailing had strong growth in July 2004 after ten months of being flat or having moderate trend growth.



# RETAIL TURNOVER, By Industry Group(a)

|                      | <b>5</b> 1         | D                    | Clothing and           | Household          | Recreational      | O45                 | Hospitality         |                      |
|----------------------|--------------------|----------------------|------------------------|--------------------|-------------------|---------------------|---------------------|----------------------|
| Month                | Food<br>retailing  | Department<br>stores | soft good<br>retailing | good<br>retailing  | good<br>retailing | Other<br>retailing  | and<br>services     | Total                |
| • • • • • • • • • •  | • • • • • • •      | • • • • • • • • •    |                        |                    |                   | • • • • • • • • • • |                     | • • • • • • • •      |
|                      |                    |                      | ORIG                   | INAL (\$ m         | illion)           |                     |                     |                      |
| 2003                 |                    |                      |                        |                    |                   |                     |                     |                      |
| May                  | 6 161.8            | 1 211.1              | 1 014.1                | 2 114.7            | 555.5             | 1 611.0             | 2 387.8             | 15 055.9             |
| June                 | 5 711.0            | 1 214.1              | 967.6                  | 2 182.0            | 541.3             | 1 517.6             | 2 250.6             | 14 384.2             |
| July                 | 6 168.7            | 1 155.9              | 954.7                  | 2 244.8            | 612.2             | 1 614.3             | 2 449.1             | 15 199.7             |
| August               | 6 154.9            | 1 079.9              | 905.6                  | 2 229.8            | 624.8             | 1 640.7<br>1 682.7  | 2 534.0             | 15 169.7<br>15 223.5 |
| September<br>October | 6 047.2<br>6 486.0 | 1 175.0<br>1 292.0   | 969.0<br>1 055.4       | 2 267.1<br>2 405.4 | 615.7<br>641.4    | 1 843.5             | 2 466.7<br>2 689.1  | 16 412.9             |
| November             | 6 370.2            | 1 503.5              | 1 033.4                | 2 405.4            | 687.2             | 1 918.8             | 2 670.8             | 16 662.9             |
| December             | 7 236.4            | 2 386.5              | 1 497.4                | 2 945.3            | 986.2             | 2 575.6             | 2 975.6             | 20 603.2             |
| 2004                 | 7 230.4            | 2 380.5              | 1 491.4                | 2 943.3            | 980.2             | 2 37 3.0            | 2 975.0             | 20 003.2             |
| January              | 6 707.8            | 1 162.1              | 1 038.6                | 2 346.4            | 642.3             | 1 584.7             | 2 642.6             | 16 124.5             |
| February             | 6 158.0            | 970.8                | 844.0                  | 2 115.3            | 594.8             | 1 543.3             | 2 444.1             | 14 670.3             |
| March                | 6 480.6            | 1 107.5              | 942.6                  | 2 269.4            | 654.9             | 1 669.1             | 2 634.3             | 15 758.3             |
| April                | 6 558.0            | 1 250.3              | 1 021.9                | 2 118.9            | 610.2             | 1 588.9             | 2 628.1             | 15 776.3             |
| May                  | 6 444.5            | 1 251.9              | 1 089.1                | 2 214.6            | 613.4             | 1 665.0             | 2 590.3             | 15 868.6             |
| June                 | 6 288.7            | 1 355.0              | 1 088.0                | 2 332.4            | 619.4             | 1 645.3             | 2 514.0             | 15 842.8             |
| July                 | 6 628.4            | 1 276.4              | 1 049.6                | 2 366.8            | 658.4             | 1 680.6             | 2 647.6             | 16 307.8             |
|                      |                    |                      |                        |                    |                   |                     |                     |                      |
|                      |                    | S                    | EASONALL               | Y ADJUSTE          | D (\$ millio      | n)                  |                     |                      |
| 2003                 |                    |                      |                        |                    |                   |                     |                     |                      |
| May                  | 6 144.3            | 1 227.6              | 972.1                  | 2 199.2            | 588.9             | 1 650.9             | 2 430.1             | 15 213.2             |
| June                 | 6 148.6            | 1 281.4              | 1 001.1                | 2 238.7            | 601.0             | 1 659.1             | 2 391.4             | 15 321.4             |
| July                 | 6 225.5            | 1 277.0              | 997.5                  | 2 262.8            | 625.4             | 1 685.1             | 2 464.9             | 15 538.2             |
| August               | 6 218.4            | 1 292.2              | 1 003.9                | 2 278.7            | 641.8             | 1 714.8             | 2 497.6             | 15 647.3             |
| September            | 6 266.2            | 1 291.1              | 1 012.5                | 2 305.3            | 637.4             | 1 739.9             | 2 511.6             | 15 764.0             |
| October              | 6 277.6            | 1 308.5              | 1 030.2                | 2 314.9            | 659.3             | 1 774.2             | 2 593.4             | 15 958.1             |
| November             | 6 366.7            | 1 297.3              | 1 037.3                | 2 325.0            | 674.4             | 1 805.2             | 2 642.0             | 16 147.7             |
| December             | 6 375.2            | 1 256.3              | 1 026.6                | 2 280.7            | 670.5             | 1 753.4             | 2 621.4             | 15 984.1             |
| 2004                 |                    |                      |                        |                    |                   |                     |                     |                      |
| January              | 6 419.4            | 1 304.6              | 1 048.0                | 2 360.1            | 647.4             | 1 734.2             | 2 608.1             | 16 121.7             |
| February             | 6 473.5            | 1 332.5              | 1 053.8                | 2 342.1            | 650.4             | 1 729.0             | 2 587.6             | 16 168.9             |
| March                | 6 489.3            | 1 311.0              | 1 016.0                | 2 365.5            | 670.4             | 1 756.9             | 2 649.6             | 16 258.7             |
| April                | 6 569.2            | 1 320.5              | 1 053.9                | 2 317.1            | 657.2             | 1 708.5             | 2 652.7             | 16 279.1             |
| May                  | 6 602.6            | 1 312.6              | 1 065.6                | 2 342.7            | 666.3             | 1 718.0             | 2 669.4             | 16 377.4             |
| June                 | 6 681.5            | 1 391.0              | 1 100.6                | 2 375.3            | 673.9             | 1 785.4             | 2 690.0             | 16 697.7             |
| July                 | 6 615.8            | 1 383.8              | 1 092.2                | 2 374.9            | 675.0             | 1 766.9             | 2 627.2             | 16 535.7             |
| • • • • • • • • • •  | • • • • • • •      | • • • • • • • • • •  | • • • • • • • • •      | • • • • • • • • •  | • • • • • • • • • | • • • • • • • • • • | • • • • • • • • • • | • • • • • • • •      |
|                      |                    |                      | TREND ES               | STIMATES           | (\$ million)      |                     |                     |                      |
| 2003                 |                    |                      |                        |                    |                   |                     |                     |                      |
| May                  | 6 135.5            | 1 263.1              | 992.3                  | 2 197.5            | 594.3             | 1 638.1             | 2 408.1             | 15 228.8             |
| June                 | 6 167.2            | 1 271.5              | 996.2                  | 2 230.3            | 605.2             | 1 664.1             | 2 429.9             | 15 364.4             |
| July                 | 6 197.8            | 1 279.7              | 1 000.8                | 2 259.4            | 619.8             | 1 692.9             | 2 460.0             | 15 510.3             |
| August               | 6 229.7            | 1 286.1              | 1 006.7                | 2 281.8            | 635.0             | 1 721.8             | 2 498.2             | 15 659.3             |
| September            | 6 264.7            | 1 290.4              | 1 015.2                | 2 297.3            | 648.0             | 1 745.5             | 2 538.8             | 15 800.0             |
| October              | 6 301.6            | 1 292.6              | 1 024.4                | 2 308.9            | 657.0             | 1 761.3             | 2 574.6             | 15 920.4             |
| November             | 6 339.8            | 1 293.9              | 1 031.5                | 2 318.4            | 661.5             | 1 767.9             | 2 600.2             | 16 013.3             |
| December             | 6 379.6            | 1 295.0              | 1 035.2                | 2 326.2            | 662.2             | 1 763.3             | 2 614.7             | 16 076.1             |
| 2004                 | 0.465.5            |                      |                        |                    | <b>.</b>          |                     |                     |                      |
| January              | 6 422.8            | 1 298.3              | 1 037.5                | 2 332.5            | 661.1             | 1 751.4             | 2 622.8             | 16 126.4             |
| February             | 6 468.6            | 1 305.2              | 1 040.5                | 2 337.8            | 660.0             | 1 739.4             | 2 629.5             | 16 180.9             |
| March                | 6 513.7            | 1 316.2              | 1 046.6                | 2 343.2            | 660.3             | 1 733.6             | 2 637.0             | 16 250.2             |
| April                | 6 557.1            | 1 329.9              | 1 056.2                | 2 348.6            | 662.8             | 1 735.5             | 2 647.2             | 16 336.8             |
| May                  | 6 597.5            | 1 344.5              | 1 067.7                | 2 354.2            | 666.5             | 1 742.0             | 2 656.9             | 16 429.4             |
| June                 | 6 634.2            | 1 359.4              | 1 079.6                | 2 360.6            | 670.4             | 1 750.9             | 2 664.1             | 16 521.5             |
| July                 | 6 664.8            | 1 370.8              | 1 089.5                | 2 363.4            | 675.4             | 1 761.1             | 2 669.5             | 16 600.9             |

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

|   | Food                     | Department               | Clothing and soft good   | Household<br>good        | Recreational good | Other              | Hospitality<br>and  |                                 |
|---|--------------------------|--------------------------|--------------------------|--------------------------|-------------------|--------------------|---------------------|---------------------------------|
| Month   | retailing                | stores                   | retailing                | retailing                | retailing         | retailing          | services            | Tota                            |
| • • • • • • • • • •                                       | • • • • • •              |                          |                          |                          | preceding         |                    | • • • • • • • • • • | • • • • • •                     |
| 2003  |                          | ORTAINA                  | AL (70 CHAI              | ige iioiii               | preceding         | month)             |                     |                                 |
|   | 0.7                      | 1.1                      | 2.4                      | 0.0                      | 2.1               | 6.0                | 2.0                 | 2.0                             |
| May   | 2.7                      | 1.1                      | 3.1                      | 8.0                      | 3.1               | 6.8                | 2.9                 | 3.8                             |
| June  | -7.3                     | 0.2                      | -4.6                     | 3.2                      | -2.6              | -5.8               | -5.7                | -4.5                            |
| July  | 8.0                      | -4.8                     | -1.3                     | 2.9                      | 13.1              | 6.4                | 8.8                 | 5.7                             |
| August  | -0.2                     | -6.6                     | -5.1                     | -0.7                     | 2.1               | 1.6                | 3.5                 | -0.2                            |
| September   | -1.7                     | 8.8                      | 7.0                      | 1.7                      | -1.5              | 2.6                | -2.7                | 0.4                             |
| October   | 7.3                      | 10.0                     | 8.9                      | 6.1                      | 4.2               | 9.6                | 9.0                 | 7.8                             |
| November  | -1.8                     | 16.4                     | 2.4                      | 1.1                      | 7.1               | 4.1                | -0.7                | 1.5                             |
| December  | 13.6                     | 58.7                     | 38.5                     | 21.1                     | 43.5              | 34.2               | 11.4                | 23.6                            |
| 2004  |                          |                          |                          |                          |                   |                    |                     |                                 |
| January   | -7.3                     | -51.3                    | -30.6                    | -20.3                    | -34.9             | -38.5              | -11.2               | -21.7                           |
| February  | -8.2                     | -16.5                    | -18.7                    | -9.8                     | -7.4              | -2.6               | -7.5                | -9.0                            |
| March   | 5.2                      | 14.1                     | 11.7                     | 7.3                      | 10.1              | 8.1                | 7.8                 | 7.4                             |
| April   | 1.2                      | 12.9                     | 8.4                      | -6.6                     | -6.8              | -4.8               | -0.2                | 0.1                             |
| May   | -1.7                     | 0.1                      | 6.6                      | 4.5                      | -0.8<br>0.5       | -4.8<br>4.8        | -0.2<br>-1.4        | 0.6                             |
| June  | -1.7<br>-2.4             | 8.2                      | -0.1                     | 5.3                      | 1.0               | 4.8<br>-1.2        | -1.4<br>-2.9        | -0.2                            |
|   |                          |                          |                          |                          |                   |                    |                     |                                 |
| July  | 5.4                      | -5.8                     | -3.5                     | 1.5                      | 6.3               | 2.1                | 5.3                 | 2.9                             |
| • • • • • • • • • •                                       | CEAG                     |                          |                          |                          |                   |                    | n+h)                | • • • • • •                     |
|   | SEAS                     | SUNALLY A                | DJUSTED                  | (% change                | e from pre        | cearing mo         | ntn)                |                                 |
| 2003  |                          |                          |                          |                          |                   |                    |                     |                                 |
| May   | 0.9                      | -3.5                     | -4.1                     | 1.6                      | 0.6               | 1.7                | 1.6                 | 0.5                             |
| June  | 0.1                      | 4.4                      | 3.0                      | 1.8                      | 2.1               | 0.5                | -1.6                | 0.7                             |
| July  | 1.3                      | -0.3                     | -0.4                     | 1.1                      | 4.0               | 1.6                | 3.1                 | 1.4                             |
| August  | -0.1                     | 1.2                      | 0.6                      | 0.7                      | 2.6               | 1.8                | 1.3                 | 0.7                             |
| September   | 0.8                      | -0.1                     | 0.9                      | 1.2                      | -0.7              | 1.5                | 0.6                 | 0.7                             |
| October   | 0.2                      | 1.3                      | 1.8                      | 0.4                      | 3.4               | 2.0                | 3.3                 | 1.2                             |
| November  | 1.4                      | -0.9                     | 0.7                      | 0.4                      | 2.3               | 1.7                | 1.9                 | 1.2                             |
| December  | 0.1                      | -3.2                     | -1.0                     | -1.9                     | -0.6              | -2.9               | -0.8                | -1.0                            |
| 2004  |                          |                          |                          |                          |                   |                    |                     |                                 |
| January   | 0.7                      | 3.8                      | 2.1                      | 3.5                      | -3.4              | -1.1               | -0.5                | 0.9                             |
| February  | 0.8                      | 2.1                      | 0.6                      | -0.8                     | 0.5               | -0.3               | -0.8                | 0.3                             |
| March   | 0.2                      | -1.6                     | -3.6                     | 1.0                      | 3.1               | 1.6                | 2.4                 | 0.6                             |
| April   | 1.2                      | 0.7                      | 3.7                      | -2.0                     | -2.0              | -2.8               | 0.1                 | 0.1                             |
| May   | 0.5                      | -0.6                     | 1.1                      | 1.1                      | 1.4               | 0.6                | 0.6                 | 0.6                             |
| June  | 1.2                      | 6.0                      | 3.3                      | 1.4                      | 1.1               | 3.9                | 0.8                 | 2.0                             |
| July  | -1.0                     | -0.5                     | -0.8                     | 0.0                      | 0.2               | -1.0               | -2.3                | -1.0                            |
|   |                          |                          |                          |                          |                   |                    |                     |                                 |
|   | TF                       | REND ESTI                | MATES (%                 | change f                 | rom preced        | ling month         | n)                  |                                 |
| 2003  |                          |                          |                          | -                        |                   | -                  |                     |                                 |
| May   | 0.5                      | 0.5                      | 0.3                      | 1.4                      | 1.1               | 1.4                | 0.7                 | 0.8                             |
| •   |                          | 0.5                      | 0.3                      | 1.5                      | 1.8               |                    |                     | 0.9                             |
| June  | 0.5                      |                          |                          |                          |                   | 1.6                | 0.9                 |                                 |
| July  | 0.5                      | 0.6                      | 0.5                      | 1.3                      | 2.4               | 1.7                | 1.2                 | 0.9                             |
| August  | 0.5                      | 0.5                      | 0.6                      | 1.0                      | 2.5               | 1.7                | 1.6                 | 1.0                             |
| September   | 0.6                      | 0.3                      | 0.9                      | 0.7                      | 2.0               | 1.4                | 1.6                 | 0.9                             |
| October   | 0.6                      | 0.2                      | 0.9                      | 0.5                      | 1.4               | 0.9                | 1.4                 | 0.8                             |
|   | 0.6                      | 0.1                      | 0.7                      | 0.4                      | 0.7               | 0.4                | 1.0                 | 0.6                             |
| November  | 0.6                      | 0.1                      | 0.4                      | 0.3                      | 0.1               | -0.3               | 0.6                 | 0.4                             |
| November<br>December                                      |                          |                          |                          |                          |                   |                    |                     |                                 |
| December  |                          |                          |                          | 0.3                      | -0.2              | -0.7               | 0.3                 | 0.3                             |
| December  | 0.7                      | 0.3                      | 0.2                      | 0.5                      |                   |                    |                     |                                 |
| December<br><b>2004</b><br>January                        |                          |                          |                          |                          | -0.2              | -0.7               | 0.3                 | ()∹                             |
| December<br><b>2004</b><br>January<br>February            | 0.7                      | 0.5                      | 0.3                      | 0.2                      | -0.2<br>0.0       | -0.7<br>-0.3       | 0.3<br>0.3          |                                 |
| December<br>2004<br>January<br>February<br>March          | 0.7<br>0.7               | 0.5<br>0.8               | 0.3<br>0.6               | 0.2<br>0.2               | 0.0               | -0.3               | 0.3                 | 0.4                             |
| December<br>2004<br>January<br>February<br>March<br>April | 0.7<br>0.7<br>0.7        | 0.5<br>0.8<br>1.0        | 0.3<br>0.6<br>0.9        | 0.2<br>0.2<br>0.2        | 0.0<br>0.4        | -0.3<br>0.1        | 0.3<br>0.4          | 0.4<br>0.5                      |
| December 2004 January February March April May            | 0.7<br>0.7<br>0.7<br>0.6 | 0.5<br>0.8<br>1.0<br>1.1 | 0.3<br>0.6<br>0.9<br>1.1 | 0.2<br>0.2<br>0.2<br>0.2 | 0.0<br>0.4<br>0.6 | -0.3<br>0.1<br>0.4 | 0.3<br>0.4<br>0.4   | 0.4<br>0.5<br>0.6               |
| December<br>2004<br>January<br>February<br>March<br>April | 0.7<br>0.7<br>0.7        | 0.5<br>0.8<br>1.0        | 0.3<br>0.6<br>0.9        | 0.2<br>0.2<br>0.2        | 0.0<br>0.4        | -0.3<br>0.1        | 0.3<br>0.4          | 0.3<br>0.4<br>0.5<br>0.6<br>0.6 |

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

# RETAIL TURNOVER, By Sub-Group(a): Original

|                        |  |              |            |             |                | CLOTHING    |                   |             |              |                      |                |              |
|------------------------|--|--------------|------------|-------------|----------------|-------------|-------------------|-------------|--------------|----------------------|----------------|--------------|
|                        | FOOD RE                                |              |            |             |                | GOOD RE     | TAILING           |             | HOUSEHO      | LD GOOD I            | RETAILING      |              |
|                        |  |              |            |             |                |             | Foot-             |             |              |                      |                |              |
|                        | 0                                      |              |            |             |                |             | wear,             |             |              | D                    | Domestic       |              |
|                        | Super-<br>markets                      | Take-        |            |             |                |             | fabric<br>& other |             | Furniture    | Domestic<br>hardware | appliance<br>& |              |
|                        | ************************************** | away         | Other      |             | Depart-        |             | soft              |             | & floor      | & house-             | recorded       |              |
|                        | grocery                                | food         | food       |             | ment           | Clothing    | good              |             | covering     | ware                 | music          |              |
| Month                  | stores                                 | retailing    | retailing  | Total       | stores         | retailing   | retailing         | Total       | retailing    | retailing            | retailing      | Total        |
|                        |  |              |            |             |                |             |                   |             |              |                      |                | • • • • • •  |
|                        |  |              |            |             | \$             | MILLION     |                   |             |              |                      |                |              |
| 2003                   |  |              |            |             |                |             |                   |             |              |                      |                |              |
| July                   | 4 418.4                                | 703.1        | 1 047.2    | 6 168.7     | 1 155.9        | 701.9       | 252.8             | 954.7       | 569.6        | 684.8                | 990.3          | 2 244.8      |
| August                 | 4 409.5                                | 697.2        | 1 048.2    | 6 154.9     | 1 079.9        | 671.0       | 234.6             | 905.6       | 544.8        | 728.1                | 956.9          | 2 229.8      |
| September              | 4 301.4                                |              | 1 064.1    |             | 1 175.0        | 719.2       | 249.9             | 969.0       | 557.7        | 784.1                | 925.3          | 2 267.1      |
| October                | 4 647.4                                |              | 1 114.2    |             | 1 292.0        | 777.3       |                   | 1 055.4     | 578.8        | 818.3                | 1 008.3        | 2 405.4      |
| November               | 4 546.7                                |              | 1 124.9    |             | 1 503.5        | 803.3       |                   | 1 081.1     | 580.3        | 826.7                | 1 024.4        | 2 431.4      |
| December<br>2004       | 5 043.5                                | 161.3        | 1 425.6    | 7 236.4     | 2 386.5        | 1 147.3     | 350.1             | 1 497.4     | 593.3        | 880.7                | 1 471.3        | 2 945.3      |
| January                | 4 823.2                                | 750.5        | 1 134.1    | 6 707 8     | 1 162.1        | 758.4       | 280.2             | 1 038.6     | 545.7        | 711.4                | 1 089.3        | 2 346.4      |
| February               | 4 441.5                                |              | 1 042.3    |             | 970.8          | 630.4       | 213.6             | 844.0       | 496.4        | 650.8                | 968.2          | 2 115.3      |
| March                  | 4 674.3                                |              | 1 110.2    |             | 1 107.5        | 694.6       | 247.9             | 942.6       | 556.9        | 695.0                | 1 017.5        | 2 269.4      |
| April                  | 4 675.1                                | 739.8        | 1 143.2    | 6 558.0     | 1 250.3        | 771.7       | 250.2             | 1 021.9     | 510.4        | 665.5                | 942.9          | 2 118.9      |
| May                    | 4 644.7                                | 721.2        | 1 078.5    | 6 444.5     | 1 251.9        | 822.9       | 266.2             | 1 089.1     | 540.2        | 671.1                | 1 003.3        | 2 214.6      |
| June                   | 4 510.6                                |              | 1 076.4    |             | 1 355.0        | 821.4       |                   | 1 088.0     | 571.0        | 662.8                | 1 098.6        | 2 332.4      |
| July                   | 4 776.2                                | 748.7        | 1 103.5    | 6 628.4     | 1 276.4        | 768.7       | 280.9             | 1 049.6     | 583.3        | 709.5                | 1 074.0        | 2 366.8      |
|                        |  |              |            |             |                |             |                   | • • • • • • |              |                      |                | • • • • • •  |
|                        |  |              |            | % CHA       | ANGE FROM      | M PRECE     | DING              | MONTH       |              |                      |                |              |
| 2003                   |  |              |            |             |                |             |                   |             |              |                      |                |              |
| July                   | 8.2                                    | 6.1          | 8.4        | 8.0         | -4.8           | -1.9        | 0.2               | -1.3        | 1.8          | 6.8                  | 0.9            | 2.9          |
| August                 | -0.2                                   | -0.8         | 0.1        | -0.2        | -6.6           | -4.4        | -7.2              | -5.1        | -4.4         | 6.3                  | -3.4           | -0.7         |
| September              | -2.5                                   | -2.2         | 1.5        | -1.7        | 8.8            | 7.2         | 6.5               | 7.0         | 2.4          | 7.7                  | -3.3           | 1.7          |
| October                | 8.0                                    | 6.2          | 4.7        | 7.3         | 10.0           | 8.1         | 11.3              | 8.9         | 3.8          | 4.4                  | 9.0            | 6.1          |
| November               | -2.2                                   | -3.5         | 1.0        | -1.8        | 16.4           | 3.3         | -0.1              | 2.4         | 0.3          | 1.0                  | 1.6            | 1.1          |
| December               | 10.9                                   | 9.8          | 26.7       | 13.6        | 58.7           | 42.8        | 26.1              | 38.5        | 2.2          | 6.5                  | 43.6           | 21.1         |
| <b>2004</b><br>January | -4.4                                   | -2.2         | -20.4      | -7.3        | -51.3          | -33.9       | -20.0             | -30.6       | -8.0         | -19.2                | -26.0          | -20.3        |
| February               | -7.9                                   | -10.2        | -8.1       | -8.2        | -16.5          | -16.9       | -23.8             | -18.7       | -9.0         | -8.5                 | -11.1          | -9.8         |
| March                  | 5.2                                    | 3.2          | 6.5        | 5.2         | 14.1           | 10.2        | 16.1              | 11.7        | 12.2         | 6.8                  | 5.1            | 7.3          |
| April                  | 0.0                                    | 6.3          | 3.0        | 1.2         | 12.9           | 11.1        | 0.9               | 8.4         | -8.3         | -4.2                 | -7.3           | -6.6         |
| May                    | -0.6                                   | -2.5         | -5.7       | -1.7        | 0.1            | 6.6         | 6.4               | 6.6         | 5.8          | 0.8                  | 6.4            | 4.5          |
| June                   | -2.9                                   | -2.7         | -0.2       | -2.4        | 8.2            | -0.2        | 0.2               | -0.1        | 5.7          | -1.2                 | 9.5            | 5.3          |
| July                   | 5.9                                    | 6.7          | 2.5        | 5.4         | -5.8           | -6.4        | 5.3               | -3.5        | 2.2          | 7.0                  | -2.2           | 1.5          |
| • • • • • • • • •      | • • • • • •                            | % CF         |            |             | CORRESPO       |             |                   |             |              |                      | • • • • • •    | • • • • • •  |
| 2003                   |  |              |            |             |                |             |                   |             |              |                      |                |              |
| July                   | 7.7                                    | 10.4         | 0.6        | 6.7         | 9.7            | 9.5         | -2.1              | 6.2         | 13.8         | 18.1                 | -0.1           | 8.4          |
| August                 | 3.1                                    | 12.3         | 0.7        | 3.7         | 3.6            | 3.5         | -5.1              | 1.1         | 11.8         | 16.9                 | -2.5           | 6.6          |
| September              | 6.5                                    | 10.6         | 1.8        | 6.1         | 13.2           | 7.7         | -2.3              | 4.9         | 17.0         | 20.9                 | 1.0            | 11.1         |
| October                | 6.3                                    | 10.6         | 2.8        | 6.1         | 8.8            | 7.5         | 3.1               | 6.3         | 11.8         | 17.1                 | 4.2            | 10.1         |
| November               | 4.1                                    | 9.1          | 2.2        | 4.3         | 2.3            | 4.0         | 1.2               | 3.2         | 9.7          | 12.6                 | 1.5            | 7.0          |
| December               | 7.5                                    | 11.1         | 4.5        | 7.3         | 3.7            | 6.2         | 3.1               | 5.4         | 10.5         | 8.6                  | 5.3            | 7.3          |
| 2004                   | 7.4                                    | 40.0         | 0.0        | 7 /         | <del>-</del> - | 40.0        | 0.0               | 0.0         | 44.0         | 7.0                  | 40.0           | 44.0         |
| January                | 7.1                                    | 10.8         | 6.6        | 7.4         | 7.7<br>10.0    | 10.6        | 6.0               | 9.3         | 11.8         | 7.9                  | 13.2<br>15.9   | 11.2         |
| February<br>March      | 9.5<br>5.9                             | 18.6<br>10.8 | 9.0<br>8.2 | 10.3<br>6.8 | 3.4            | 13.1<br>3.1 | 4.0<br>4.1        | 10.7<br>3.3 | 12.1<br>14.1 | 10.9<br>5.8          | 15.9<br>15.2   | 13.4<br>11.9 |
| April                  | 8.5                                    | 11.3         | 11.7       | 9.3         | 4.4            | 5.1         | 0.2               | 3.9         | 2.1          | 6.2                  | 13.3           | 8.2          |
| May                    | 4.0                                    | 5.7          | 6.6        | 4.6         | 3.4            | 9.2         | 2.3               | 7.4         | 1.1          | 4.2                  | 7.2            | 4.7          |
| June                   | 10.5                                   | 5.8          | 11.4       | 10.1        | 11.6           | 14.8        | 5.7               | 12.5        | 2.1          | 3.3                  | 12.0           | 6.9          |
| July                   | 8.1                                    | 6.5          | 5.4        | 7.5         | 10.4           | 9.5         | 11.1              | 9.9         | 2.4          | 3.6                  | 8.4            | 5.4          |
|                        |  |              |            |             |                |             |                   |             |              |                      |                |              |

<sup>(</sup>a) See paragraph 5 of Explanatory Notes.



RECREATIONAL OTHER RETAILING HOSPITALITY & SERVICES GOOD RETAILING News-Other Pharmaceutical, Cafes paper, recre-Other book & ational cosmetic Hotels & & stationery goods & toiletry retailing licensed restau-Selected Total all retailing retailing retailing n.e.c. clubs rants industries Month \$ MILLION 2003 867.2 404.9 612.2 668.6 945.8 1 614.3 1 387.1 194.9 2 449.1 15 199.7 July 207.3 August 421.6 203.3 624.8 666.9 973.8 1 640.7 1 431.3 907.1 195.6 2 534.0 15 169.7 409.8 September 205.9 615.7 668.3 1 014.5 1 682.7 1 383.0 896.7 187.0 2 466.7 15 223.5 October 413.7 227.7 641.4 740.2 1 103.3 1 843.5 1 487.8 1 004.4 196.9 2 689.1 16 412.9 687.2 734.9 1 183.9 1 918.8 1 482.6 992.7 2 670.8 November 428.8 258.4 195.5 16 662.9 December 569.1 417.1 986.2 882.2 1 693.5 2 575.6 1 624.0 1 114.0 237.6 2 975.6 20 603.2 2004 943.9 1 584.7 642.3 640.8 205.5 2 642.6 January 415.6 226.6 1 446.0 991.1 16 124.5 February 401.4 193.4 594.8 621.2 922.1 1 543.3 1 311.4 949.1 183.6 2 444.1 14 670.3 434.9 654.9 965.7 1 418.0 1 026.1 2 634.3 15 758.3 March 220.1 703.4 1 669.1 190.2 404.5 205.6 610.2 685.6 903.3 1 588.9 1 435.6 986.7 205.8 2 628.1 15 776.3 April Mav 418.9 194.5 613.4 715.0 949.9 1 665.0 1 407.5 980.0 202.8 2 590.3 15 868.6 June 409.3 210.1 619.4 710.4 934.9 1 645.3 1 397.2 919.0 197.8 2 514.0 15 842.8 ^ 212.4 2 647.6 July 437.5 220.9 658.4 723.5 957.1 1 680.6 1 466.2 969.0 16 307.8 % CHANGE FROM PRECEDING MONTH 2003 July 17.3 5.6 13.1 8.7 4.8 6.4 5.9 11.8 17.8 8.8 5.7 August 4.1 -1.9 2.1 -0.2 3.0 1.6 3.2 4.6 0.4 3.5 -0.2 September -2.8 0.4 1.3 -1.50.2 4.2 2.6 -3.4-1.1-4.4-2.7October 0.9 10.6 4.2 10.8 8.8 9.6 7.6 5.3 9.0 7.8 12.0 November 3.7 13.4 7.1 -0.77.3 4.1 -0.3-0.8-0.7-1.21.5 December 32.7 61.4 43.5 20.0 43.0 34.2 9.5 12.2 21.6 11.4 23.6 2004 January -27.0-45.7 -34.9-27.4-44.3-38.5 -11.0 -11.0-13.5-11.2-21.7-3.1 -9.3 February -3.4-14.7-7.4-2.3-2.6-4.2-10.7-7.5-9.0 March 8.3 13.8 10.1 13.2 4.7 8.1 8.1 7.8 7.4 8.1 3.6 April -7.0 -6.6 -6.8 -2.5-6.5 -4.8 1.2 -3.8 8.2 -0.20.1 3.5 -5.4 0.5 4.3 5.2 4.8 -2.0 -0.7 -1.5 0.6 Mav -1.4June -2.38.1 1.0 -0.6 -1.6 -1.2-0.7-6.2-2.5 -2.9-0.26.9 5.1 6.3 1.8 2.4 4.9 5.4 7.4 5.3 2.9 July 2.1 % CHANGE FROM CORRESPONDING MONTH OF PREVIOUS YEAR 2003 5.5 3.9 9.3 16.2 2.9 5.9 July 3.1 13.2 11.1 5.7 7.6 August -2.0 -2.6 -2.2 10.1 11.1 10.7 4.9 10.8 4.8 6.9 4.9 September 7.1 3.1 5.7 13.3 14.7 14.2 3.6 16.1 4.9 7.9 8.4 October 12.6 9.9 11.6 26.1 12.5 17.6 26.9 -1.015.8 9.8 11.7 23.9 November 16.8 5.5 12.3 9.8 14.8 9.4 20.9 -0.412.6 7.1 December 19.1 4.2 12.3 24.8 9.3 14.2 8.4 21.6 6.8 12.8 8.5 2004 5.9 10.6 January 10.1 6.3 8.7 11.4 6.9 8.6 20.5 1.7 8.8 16.0 7.2 February 14.6 11.2 13.5 9.6 12.1 26.7 6.3 13.9 11.7 18.5 4.4 10.9 March 19.2 17.2 20.1 9.9 14.0 23.5 2.1 8.9 April 20.1 1.9 13.3 12.9 0.1 5.3 7.0 22.2 20.0 13.2 8.7 16.3 -0.4 10.4 10.0 -1.2 3.4 3.8 15.3 11.9 8.5 Mav 5.4

7.1

6.5

14.4

7.6

15.5

8.2

3.6

1.2

8.4

4.1

18.6

8.1

June

July

6.7

5.7

18.5

11.7

19.5

11.7

8.1

10.1

7.3

estimate has a relative standard error of 10% to less than 25% and should be used with caution

<sup>(</sup>a) See paragraph 5 of Explanatory Notes.

# RETAIL TURNOVER, By state

|           | New            |          |            | 0 11               |                      |           | N                     | Australian           |           |
|-----------|----------------|----------|------------|--------------------|----------------------|-----------|-----------------------|----------------------|-----------|
| Month     | South<br>Wales | Victoria | Queensland | South<br>Australia | Western<br>Australia | Tasmania  | Northern<br>Territory | Capital<br>Territory | Australia |
|           |                |          |            |                    |                      |           |                       |                      |           |
|           |                |          | ORI        | GINAL (\$          | million)             |           |                       |                      |           |
| 2003      |                |          |            |                    |                      |           |                       |                      |           |
| May       | 5 180.6        | 3 614.3  | 2 858.1    | 1 146.3            | 1 486.3              | 311.0     | 150.8                 | 308.5                | 15 055.9  |
| June      | 4 957.1        | 3 450.6  | 2 760.8    | 1 083.3            | 1 391.7              | 290.4     | 149.8                 | 300.6                | 14 384.2  |
| July      | 5 152.8        | 3 651.7  | 2 994.4    | 1 121.9            | 1 494.9              | 314.2     | 166.7                 | 303.0                | 15 199.7  |
| August    | 5 206.0        | 3 595.9  | 2 993.4    | 1 104.0            | 1 487.3              | 312.2     | 167.4                 | 303.5                | 15 169.7  |
| September | 5 261.5        | 3 587.3  | 3 035.7    | 1 098.9            | 1 466.7              | 315.9     | 157.2                 | 300.3                | 15 223.5  |
| October   | 5 611.9        | 3 921.9  | 3 266.3    | 1 211.9            | 1 588.5              | 343.9     | 162.8                 | 305.6                | 16 412.9  |
| November  | 5 729.5        | 3 992.9  | 3 266.9    | 1 229.4            | 1 616.7              | 352.2     | 156.6                 | 318.7                | 16 662.9  |
| December  | 7 025.1        | 5 021.7  | 4 023.6    | 1 514.6            | 2 012.7              | 442.4     | 172.3                 | 390.9                | 20 603.2  |
| 2004      |                |          |            |                    |                      |           |                       |                      |           |
| January   | 5 436.5        | 3 858.8  | 3 254.3    | 1 194.0            | 1 598.3              | 349.7     | 139.8                 | 293.3                | 16 124.5  |
| February  | 4 944.9        | 3 606.3  | 2 881.7    | 1 069.3            | 1 437.7              | 317.6     | 134.1                 | 278.6                | 14 670.3  |
| March     | 5 310.1        | 3 900.2  | 3 052.7    | 1 174.6            | 1 539.5              | 340.4     | 143.3                 | 297.5                | 15 758.3  |
| April     | 5 357.6        | 3 798.0  | 3 088.2    | 1 178.1            | 1 567.5              | 342.4     | 150.7                 | 293.6                | 15 776.3  |
| May       | 5 442.6        | 3 782.7  | 3 129.0    | 1 163.6            | 1 560.8              | 330.4     | 158.9                 | 300.6                | 15 868.6  |
| June      | 5 350.5        | 3 764.1  | 3 197.9    | 1 163.3            | 1 560.0              | 334.5     | 170.7                 | 301.8                | 15 842.8  |
| July      | 5 513.2        | 3 861.6  | 3 284.8    | 1 197.8            | 1 622.9              | 343.8     | 178.4                 | 305.2                | 16 307.8  |
|           |                |          |            |                    |                      |           |                       |                      |           |
|           |                |          | SEASONAL   | IV ADIIIS          | ΓΕD (\$ m            | illion)   |                       |                      |           |
|           |                |          | SLASONAL   | LI ADJUS           | ILD (Ψ III           | 11111011) |                       |                      |           |
| 2003      |                |          |            |                    |                      |           |                       |                      |           |
| May       | 5 223.6        | 3 665.0  | 2 913.2    | 1 154.4            | 1 488.3              | 312.7     | 148.7                 | 307.1                | 15 213.2  |
| June      | 5 284.5        | 3 664.4  | 2 920.9    | 1 164.2            | 1 509.4              | 313.5     | 149.6                 | 314.9                | 15 321.4  |
| July      | 5 305.4        | 3 735.8  | 3 026.9    | 1 148.7            | 1 537.2              | 328.8     | 152.6                 | 302.9                | 15 538.2  |
| August    | 5 382.8        | 3 744.1  | 3 056.6    | 1 131.7            | 1 536.4              | 331.5     | 152.9                 | 311.3                | 15 647.3  |
| September | 5 394.6        | 3 771.0  | 3 101.8    | 1 149.5            | 1 545.9              | 336.0     | 152.9                 | 312.4                | 15 764.0  |
| October   | 5 464.8        | 3 821.6  | 3 155.2    | 1 179.1            | 1 540.6              | 338.5     | 154.8                 | 303.5                | 15 958.1  |
| November  | 5 551.4        | 3 877.4  | 3 184.8    | 1 176.7            | 1 553.7              | 341.1     | 155.7                 | 307.0                | 16 147.7  |
| December  | 5 440.9        | 3 815.3  | 3 172.7    | 1 183.7            | 1 567.4              | 342.2     | 155.7                 | 306.2                | 15 984.1  |
| 2004      |                |          |            |                    |                      |           |                       |                      |           |
| January   | 5 450.1        | 3 904.1  | 3 192.5    | 1 194.6            | 1 575.8              | 343.5     | 154.0                 | 307.0                | 16 121.7  |
| February  | 5 447.2        | 3 968.3  | 3 198.3    | 1 187.4            | 1 566.1              | 339.7     | 156.0                 | 305.9                | 16 168.9  |
| March     | 5 501.1        | 3 963.1  | 3 201.8    | 1 203.2            | 1 587.0              | 343.0     | 155.5                 | 304.1                | 16 258.7  |
| April     | 5 513.1        | 3 925.2  | 3 217.7    | 1 202.6            | 1 614.8              | 344.0     | 158.0                 | 303.6                | 16 279.1  |
| May       | 5 564.9        | 3 911.9  | 3 269.4    | 1 204.6            | 1 617.7              | 344.8     | 160.8                 | 303.2                | 16 377.4  |
| June      | 5 695.0        | 3 960.8  | 3 326.1    | 1 230.2            | 1 652.8              | 353.3     | 167.3                 | 312.4                | 16 697.7  |
| July      | 5 626.3        | 3 919.4  | 3 297.2    | 1 217.5            | 1 654.8              | 357.1     | 161.9                 | 301.4                | 16 535.7  |
|           |                |          |            |                    |                      |           |                       |                      |           |
|           |                |          | TREND      | ESTIMATES          | S (\$ milli          | on)       |                       |                      |           |
|           |                |          | 1112110    | 201111171121       | ν (Ψ                 | 011)      |                       |                      |           |
| 2003      |                |          |            |                    |                      |           |                       |                      |           |
| May       | 5 248.1        | 3 654.1  | 2 910.4    | 1 149.1            | 1 495.7              | 313.5     | 149.5                 | 308.4                | 15 228.8  |
| June      | 5 283.2        | 3 685.3  | 2 956.4    | 1 150.2            | 1 510.7              | 319.0     | 150.3                 | 309.4                | 15 364.4  |
| July      | 5 325.3        | 3 717.9  | 3 006.9    | 1 150.5            | 1 524.1              | 324.8     | 151.4                 | 309.5                | 15 510.3  |
| August    | 5 372.6        | 3 749.6  | 3 057.7    | 1 152.4            | 1 534.9              | 330.4     | 152.6                 | 309.1                | 15 659.3  |
| September | 5 417.2        | 3 780.6  | 3 104.0    | 1 157.3            | 1 543.4              | 335.3     | 153.7                 | 308.5                | 15 800.0  |
| October   | 5 450.4        | 3 812.4  | 3 141.7    | 1 165.0            | 1 549.8              | 338.8     | 154.5                 | 307.7                | 15 920.4  |
| November  | 5 467.8        | 3 845.6  | 3 167.3    | 1 174.6            | 1 555.2              | 340.8     | 154.8                 | 307.1                | 16 013.3  |
| December  | 5 470.3        | 3 877.5  | 3 181.3    | 1 183.3            | 1 560.9              | 341.6     | 154.9                 | 306.3                | 16 076.1  |
| 2004      | E 460 E        | 0.00= :  | 0.400.5    | 4 400 4            | 4 500 5              | 0115      | 4 4                   | 207.2                | 40.400 :  |
| January   | 5 469.5        | 3 905.4  | 3 190.2    | 1 190.1            | 1 568.7              | 341.8     | 155.1                 | 305.6                | 16 126.4  |
| February  | 5 476.7        | 3 925.7  | 3 200.9    | 1 194.8            | 1 579.6              | 342.2     | 155.9                 | 305.2                | 16 180.9  |
| March     | 5 499.1        | 3 936.7  | 3 216.7    | 1 199.5            | 1 592.9              | 343.2     | 157.2                 | 305.2                | 16 250.2  |
| April     | 5 535.0        | 3 941.0  | 3 238.6    | 1 205.2            | 1 608.1              | 345.2     | 158.9                 | 305.2                | 16 336.8  |
| May       | 5 576.3        | 3 940.8  | 3 263.2    | 1 211.1            | 1 624.2              | 347.8     | 160.8                 | 305.2                | 16 429.4  |
| June      | 5 618.1        | 3 939.2  | 3 287.9    | 1 216.9            | 1 640.1              | 350.6     | 162.7                 | 305.2                | 16 521.5  |
| July      | 5 656.7        | 3 932.0  | 3 310.9    | 1 222.1            | 1 655.7              | 353.3     | 164.5                 | 305.2                | 16 600.9  |



# RETAIL TURNOVER PERCENTAGE CHANGE, By state

| Month               | New<br>South<br>Wales | Victoria   | Queensland | South<br>Australia | Western<br>Australia | Tasmania   | Northern<br>Territory | Australian<br>Capital<br>Territory | Australia     |
|---------------------|-----------------------|------------|------------|--------------------|----------------------|------------|-----------------------|------------------------------------|---------------|
| • • • • • • • • • • | • • • • • •           | OR         | IGINAL (%  | change f           | rom prece            | eding mon  | th)                   | • • • • • • • • •                  | • • • • • • • |
| 2003                |                       |            |            |                    |                      |            |                       |                                    |               |
| May                 | 3.1                   | 4.3        | 4.1        | 3.1                | 4.6                  | 2.6        | 8.4                   | 4.3                                | 3.8           |
| June                | -4.3                  | -4.5       | -3.4       | -5.5               | -6.4                 | -6.6       | -0.7                  | -2.6                               | -4.5          |
| July                | 3.9                   | 5.8        | 8.5        | 3.6                | 7.4                  | 8.2        | 11.3                  | 0.8                                | 5.7           |
| August              | 1.0                   | -1.5       | 0.0        | -1.6               | -0.5                 | -0.6       | 0.4                   | 0.1                                | -0.2          |
| September           | 1.1                   | -0.2       | 1.4        | -0.5               | -1.4                 | 1.2        | -6.1                  | -1.0                               | 0.4           |
| October             | 6.7                   | 9.3        | 7.6        | 10.3               | 8.3                  | 8.9        | 3.6                   | 1.8                                | 7.8           |
| November            | 2.1                   | 1.8        | 0.0        | 1.4                | 1.8                  | 2.4        | -3.9                  | 4.3                                | 1.5           |
| December<br>2004    | 22.6                  | 25.8       | 23.2       | 23.2               | 24.5                 | 25.6       | 10.0                  | 22.6                               | 23.6          |
| January             | -22.6                 | -23.2      | -19.1      | -21.2              | -20.6                | -21.0      | -18.9                 | -25.0                              | -21.7         |
| February            | -9.0                  | -6.5       | -11.4      | -10.4              | -10.0                | -9.2       | -4.0                  | -5.0                               | -9.0          |
| March               | 7.4                   | 8.1        | 5.9        | 9.8                | 7.1                  | 7.2        | 6.8                   | 6.8                                | 7.4           |
| April               | 0.9                   | -2.6       | 1.2        | 0.3                | 1.8                  | 0.6        | 5.2                   | -1.3                               | 0.1           |
| May                 | 1.6                   | -0.4       | 1.3        | -1.2               | -0.4                 | -3.5       | 5.4                   | 2.4                                | 0.6           |
| June                | -1.7                  | -0.5       | 2.2        | 0.0                | 0.0                  | 1.2        | 7.4                   | 0.4                                | -0.2          |
| July                | 3.0                   | 2.6        | 2.7        | 3.0                | 4.0                  | 2.8        | 4.5                   | 1.1                                | 2.9           |
| 2003                | s                     | EASONAL    | LY ADJUS   |                    |                      | m precedii |                       | • • • • • • • • •                  | • • • • • •   |
| May                 | -0.3                  | 1.2        | 1.0        | 0.4                | 0.4                  | 1.0        | 1.1                   | 0.3                                | 0.5           |
| June                | 1.2                   | 0.0        | 0.3        | 0.4                | 1.4                  | 0.3        | 0.6                   | 2.5                                | 0.7           |
| July                | 0.4                   | 1.9        | 3.6        | -1.3               | 1.8                  | 4.9        | 2.0                   | -3.8                               | 1.4           |
| August              | 1.5                   | 0.2        | 1.0        | -1.5               | 0.0                  | 0.8        | 0.2                   | 2.8                                | 0.7           |
| September           | 0.2                   | 0.7        | 1.5        | 1.6                | 0.6                  | 1.4        | 0.0                   | 0.3                                | 0.7           |
| October             | 1.3                   | 1.3        | 1.7        | 2.6                | -0.3                 | 0.7        | 1.3                   | -2.8                               | 1.2           |
| November            | 1.6                   | 1.5        | 0.9        | -0.2               | 0.9                  | 0.8        | 0.6                   | 1.2                                | 1.2           |
| December<br>2004    | -2.0                  | -1.6       | -0.4       | 0.6                | 0.9                  | 0.3        | 0.0                   | -0.3                               | -1.0          |
| January             | 0.2                   | 2.3        | 0.6        | 0.9                | 0.5                  | 0.4        | -1.1                  | 0.3                                | 0.9           |
| February            | -0.1                  | 1.6        | 0.0        | -0.6               | -0.6                 | -1.1       | 1.3                   | -0.4                               | 0.3           |
| March               | 1.0                   | -0.1       | 0.1        | 1.3                | 1.3                  | 1.0        | -0.4                  | -0.6                               | 0.6           |
| April               | 0.2                   | -1.0       | 0.5        | -0.1               | 1.8                  | 0.3        | 1.6                   | -0.1                               | 0.1           |
| May                 | 0.9                   | -0.3       | 1.6        | 0.2                | 0.2                  | 0.2        | 1.8                   | -0.2                               | 0.6           |
| June                | 2.3                   | 1.2        | 1.7        | 2.1                | 2.2                  | 2.5        | 4.0                   | 3.0                                | 2.0           |
| July                | -1.2                  | -1.0       | -0.9       | -1.0               | 0.1                  | 1.1        | -3.2                  | -3.5                               | -1.0          |
| • • • • • • • • • • | • • • • • •           | TDEND      |            |                    |                      |            |                       | • • • • • • • •                    | • • • • • •   |
| 2003                |                       | IKEND      | ESTIMATES  | 5 (% char          | ige irom p           | preceamg   | month)                |                                    |               |
| May                 | 0.5                   | 0.8        | 1.3        | 0.3                | 0.9                  | 1.5        | 0.4                   | 0.6                                | 0.8           |
| June                | 0.5                   | 0.8        | 1.6        | 0.3                | 1.0                  | 1.8        | 0.4                   | 0.3                                | 0.8           |
| July                | 0.8                   | 0.9        | 1.7        | 0.0                | 0.9                  | 1.8        | 0.7                   | 0.0                                | 0.9           |
| August              | 0.9                   | 0.9        | 1.7        | 0.2                | 0.7                  | 1.7        | 0.8                   | -0.1                               | 1.0           |
| September           | 0.8                   | 0.8        | 1.5        | 0.4                | 0.6                  | 1.5        | 0.7                   | -0.2                               | 0.9           |
| October             | 0.6                   | 0.8        | 1.2        | 0.7                | 0.4                  | 1.0        | 0.5                   | -0.2                               | 0.8           |
| November            | 0.3                   | 0.9        | 0.8        | 0.8                | 0.3                  | 0.6        | 0.2                   | -0.2                               | 0.6           |
| December            | 0.0                   | 0.8        | 0.4        | 0.7                | 0.4                  | 0.2        | 0.0                   | -0.3                               | 0.4           |
| 2004                | 0.0                   | 0.7        | 0.0        | 0.0                | 0.5                  | 2.2        | 0.4                   | 0.0                                | 0.0           |
| January             | 0.0<br>0.1            | 0.7<br>0.5 | 0.3<br>0.3 | 0.6<br>0.4         | 0.5<br>0.7           | 0.0<br>0.1 | 0.1<br>0.5            | -0.2<br>-0.1                       | 0.3<br>0.3    |
| February<br>March   | 0.1                   | 0.3        | 0.5        | 0.4                | 0.7                  | 0.1        | 0.5                   | 0.0                                | 0.3           |
| April               | 0.4                   | 0.3        | 0.5        | 0.4                | 1.0                  | 0.3        | 1.1                   | 0.0                                | 0.4           |
| May                 | 0.7                   | 0.0        | 0.7        | 0.5                | 1.0                  | 0.8        | 1.1                   | 0.0                                | 0.5           |
| June                | 0.7                   | 0.0        | 0.8        | 0.5                | 1.0                  | 0.8        | 1.1                   | 0.0                                | 0.6           |
| July                | 0.7                   | -0.2       | 0.7        | 0.4                | 1.0                  | 0.8        | 1.1                   | 0.0                                | 0.5           |

| Month                                   | Food<br>retailing  | Department<br>stores | Clothing and<br>soft good<br>retailing | Household<br>good<br>retailing | Recreational<br>good<br>retailing | Other<br>retailing | Hospitality<br>and<br>services | Total              |
|---|--------------------|----------------------|--|--------------------------------|-----------------------------------|--------------------|--------------------------------|--------------------|
| Month                                   |                    |                      |  |                                |                                   |                    |                                |                    |
|   | • • • • • • •      | •                    | ORIG                                   | INAL (\$ r                     | nillion)                          |                    | •                              | • • • • • • • • •  |
| 2003                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| May                                     | 1 991.0            | 415.3                | 357.3                                  | 673.3                          | 181.7                             | 567.4              | 994.6                          | 5 180.6            |
| June                                    | 1 857.6            | 410.0                | 337.9                                  | 686.3                          | 183.1                             | 545.6              | 936.6                          | 4 957.1            |
| July                                    | 1 992.2            | 387.7                | 330.3                                  | 695.7                          | 216.4                             | 556.8              | 973.8                          | 5 152.8            |
| August                                  | 1 997.9            | 368.3                | 315.2                                  | 699.2                          | ^ 222.9                           | 566.4              | 1 036.1                        | 5 206.0            |
| September                               | 1 971.7            | 412.9                | 340.6                                  | 709.5                          | ^ 222.2                           | 597.3              | 1 007.4                        | 5 261.5            |
| October                                 | 2 123.9            | 442.1                | 367.1                                  | 763.7                          | ^ 216.0                           | 638.8              | 1 060.3                        | 5 611.9            |
| November                                | 2 097.1            | 517.9                | 387.3                                  | 759.0                          | 239.8                             | 669.0              | 1 059.4                        | 5 729.5            |
| December                                | 2 369.4            | 829.9                | 552.6                                  | 923.2                          | 317.2                             | 864.1              | 1 168.8                        | 7 025.1            |
| 2004                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| January                                 | 2 188.7            | 401.0                | 374.8                                  | 704.4                          | ^ 198.9                           | 533.2              | 1 035.5                        | 5 436.5            |
| February                                | 2 001.5            | 331.7                | 299.6                                  | 633.3                          | 195.0                             | 516.3              | 967.5                          | 4 944.9            |
| March                                   | 2 098.6            | 376.0                | 332.5                                  | 677.5                          | 227.3                             | 554.2              | 1 043.9                        | 5 310.1            |
| April                                   | 2 126.6            | 424.7                | 353.9                                  | 635.2                          | 194.6                             | 518.6              | 1 103.9                        | 5 357.6            |
| May                                     | 2 106.0            | 435.5                | 393.9                                  | 679.4                          | 203.7                             | 558.6              | 1 065.5                        | 5 442.6            |
| June                                    | 2 032.4            | 462.0                | 380.9                                  | 707.1                          | 199.5                             | 533.1              | 1 035.6                        | 5 350.5            |
| July                                    | 2 147.2            | 430.7                | 353.3                                  | 744.4                          | 214.2                             | 535.5              | 1 087.9                        | 5 513.2            |
|   |                    |                      |  |                                |                                   |                    |                                |                    |
| • |                    | C E                  |  | / ADILICT                      | ED (\$ millio                     | n n )              | • • • • • • • • • • •          | • • • • • • • • •  |
|   |                    | 36                   | EASUNALL                               | ADJUST                         | בט (¢ ווווווו                     | 311)               |                                |                    |
| 2003                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| May                                     | 1 991.6            | 414.2                | 341.1                                  | 696.3                          | 196.2                             | 582.3              | 1 001.9                        | 5 223.6            |
| June                                    | 1 999.7            | 447.0                | 358.2                                  | 704.0                          | 199.7                             | 590.5              | 985.4                          | 5 284.5            |
| July                                    | 2 023.7            | 431.0                | 351.0                                  | 694.4                          | 217.3                             | 597.6              | 990.4                          | 5 305.4            |
| August                                  | 2 041.7            | 435.9                | 351.0                                  | 710.3                          | 226.2                             | 594.0              | 1 023.7                        | 5 382.8            |
| September                               | 2 027.8            | 443.5                | 356.7                                  | 721.0                          | 223.1                             | 610.6              | 1 011.9                        | 5 394.6            |
| October                                 | 2 048.9            | 445.4                | 360.0                                  | 736.9                          | 226.2                             | 621.2              | 1 026.2                        | 5 464.8            |
| November                                | 2 089.5            | 449.6                | 373.8                                  | 730.1                          | 233.1                             | 622.6              | 1 052.6                        | 5 551.4            |
| December                                | 2 075.1            | 432.0                | 366.9                                  | 711.1                          | 226.0                             | 582.9              | 1 046.9                        | 5 440.9            |
| 2004                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| January                                 | 2 090.4            | 453.1                | 377.4                                  | 710.2                          | 211.9                             | 587.1              | 1 019.9                        | 5 450.1            |
| February                                | 2 098.0            | 456.5                | 368.1                                  | 707.3                          | 214.4                             | 576.1              | 1 026.9                        | 5 447.2            |
| March                                   | 2 119.6            | 449.4                | 362.1                                  | 710.3                          | 216.5                             | 585.0              | 1 058.2                        | 5 501.1            |
| April                                   | 2 129.4            | 453.2                | 367.4                                  | 692.5                          | 211.6                             | 557.8              | 1 101.3                        | 5 513.1            |
| May                                     | 2 150.1            | 450.7                | 383.5                                  | 716.6                          | 219.2                             | 569.4              | 1 075.5                        | 5 564.9            |
| June                                    | 2 174.1            | 486.2                | 390.8                                  | 725.8                          | 219.6                             | 584.9              | 1 113.7                        | 5 695.0            |
| July                                    | 2 159.0            | 473.8                | 378.8                                  | 739.4                          | 216.5                             | 574.2              | 1 084.6                        | 5 626.3            |
|   |                    |                      |  |                                |                                   |                    |                                |                    |
|   |                    |                      | TREND ES                               | STIMATES                       | (\$ million)                      |                    |                                |                    |
|   |                    |                      | THEND E                                | 711W17(120                     | (Ψ ΙΙΙΙΙΙΙΟΙΙ)                    |                    |                                |                    |
| 2003                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| May                                     | 1 998.3            | 434.5                | 351.3                                  | 692.2                          | 198.1                             | 578.3              | 995.5                          | 5 248.1            |
| June                                    | 2 006.4            | 435.5                | 351.4                                  | 699.2                          | 205.1                             | 588.5              | 997.0                          | 5 283.2            |
| July                                    | 2 016.6            | 436.6                | 352.1                                  | 706.8                          | 213.2                             | 598.0              | 1 002.0                        | 5 325.3            |
| August                                  | 2 029.2            | 438.2                | 354.3                                  | 714.1                          | 220.6                             | 605.6              | 1 010.6                        | 5 372.6            |
| September                               | 2 043.0            | 440.3                | 358.2                                  | 720.1                          | 225.6                             | 609.8              | 1 020.2                        | 5 417.2            |
| October                                 | 2 056.4            | 442.7                | 362.9                                  | 723.5                          | 227.5                             | 610.0              | 1 027.6                        | 5 450.4            |
| November                                | 2 068.3            | 444.8                | 366.6                                  | 723.1                          | 226.3                             | 606.4              | 1 032.4                        | 5 467.8            |
| December                                | 2 079.7            | 446.0                | 368.5                                  | 719.0                          | 223.1                             | 598.7              | 1 035.4                        | 5 470.3            |
| 2004                                    |                    |                      |  |                                |                                   |                    |                                |                    |
| January                                 | 2 091.8            | 447.3                | 369.4                                  | 712.6                          | 219.4                             | 589.0              | 1 040.0                        | 5 469.5            |
| February                                | 2 104.9            | 449.3                | 369.9                                  | 707.5                          | 216.6                             | 580.2              | 1 048.3                        | 5 476.7            |
| March                                   | 2 118.6            | 452.8                | 371.2                                  | 706.6                          | 215.3                             | 574.8              | 1 060.0                        | 5 499.1            |
| April                                   | 2 132.8            | 457.6                | 373.8                                  | 709.7                          | 215.3                             | 572.9              | 1 073.2                        | 5 535.0            |
| May                                     | 2 146.7            | 463.0                | 377.2                                  | 715.1                          | 216.1                             | 572.6              | 1 085.7                        | 5 576.3            |
|   |                    |                      |  |                                |                                   |                    |                                |                    |
| June<br>July                            | 2 159.0<br>2 168.0 | 468.6<br>472.7       | 380.7<br>383.4                         | 721.4<br>727.6                 | 217.0<br>218.2                    | 573.2<br>573.7     | 1 095.6<br>1 103.6             | 5 618.1<br>5 656.7 |

<sup>^</sup> estimate has a relative standard error of 10% to less than (a) See paragraph 5 of the Explanatory Notes. 25% and should be used with caution

|                     |                    |                      | Clothing and           | Household         | Recreational      | 0.1                | Hospitality       |                   |
|---------------------|--------------------|----------------------|------------------------|-------------------|-------------------|--------------------|-------------------|-------------------|
| Month               | Food<br>retailing  | Department<br>stores | soft good<br>retailing | good<br>retailing | good<br>retailing | Other<br>retailing | and<br>services   | Total             |
| Wollen              |                    |                      |                        |                   |                   |                    |                   |                   |
| • • • • • • • • • • | • • • • • • •      | • • • • • • • • •    | ORIGI                  | INAL (\$ m        | nillion)          | • • • • • • • • •  | • • • • • • • • • | • • • • • • • • • |
| 2003                |                    |                      |                        |                   |                   |                    |                   |                   |
| May                 | 1 518.0            | 304.8                | 266.4                  | 568.6             | 137.1             | ^ 379.7            | 439.8             | 3 614.3           |
| June                | 1 410.5            | 313.5                | 249.5                  | 584.2             | 126.6             | ^ 350.5            | 415.8             | 3 450.6           |
| July                | 1 517.5            | 282.1                | 234.0                  | 588.6             | 128.1             | 423.6              | 477.9             | 3 651.7           |
| August              | 1 508.4            | 264.1                | 226.8                  | 560.2             | 131.5             | 427.9              | 477.1             | 3 595.9           |
| September           | 1 482.6            | 278.0                | 232.7                  | 575.4             | 129.3             | 432.4              | 456.9             | 3 587.3           |
| October             | 1 568.5            | 317.4                | 263.1                  | 601.4             | 142.4             | 509.0              | 520.2             | 3 921.9           |
| November            | 1 554.5            | 370.5                | 272.9                  | 604.0             | 154.3             | 515.5              | 521.2             | 3 992.9           |
| December            | 1 761.6            | 600.2                | 370.9                  | 756.0             | 240.6             | 707.2              | 585.3             | 5 021.7           |
| 2004                |                    |                      |                        |                   |                   |                    |                   |                   |
| January             | 1 643.9            | 276.0                | 243.1                  | 610.1             | 149.5             | 411.4              | 524.9             | 3 858.8           |
| February            | 1 534.2            | 239.9                | 220.7                  | 565.8             | 132.4             | 425.7              | 487.7             | 3 606.3           |
| March               | 1 610.2            | 277.7                | 247.3                  | 596.9             | 147.5             | 468.0              | 552.7             | 3 900.2           |
| April               | 1 598.5            | 317.3                | 278.0                  | 546.3             | 136.2             | 416.1              | 505.6             | 3 798.0           |
| May                 | 1 574.4            | 306.7                | 287.4                  | 552.3             | 127.9             | 429.6              | 504.5             | 3 782.7           |
| June                | 1 528.7            | 338.0                | ^ 273.8                | 576.7             | ^ 131.6           | 429.6              | 485.7             | 3 764.1           |
| July                | 1 590.5            | 310.8                | 275.1                  | 571.8             | 140.2             | 446.2              | 527.1             | 3 861.6           |
|                     |                    |                      |                        |                   |                   |                    |                   |                   |
|                     |                    | SE                   | ASONALLY               | ADJUSTE           | D (\$ milli       | on)                |                   |                   |
| 2003                |                    |                      |                        |                   |                   |                    |                   |                   |
|                     | 1 522.2            | 312.4                | 252.4                  | 584.5             | 145.7             | 401.0              | 447.0             | 3 665.0           |
| May<br>June         | 1 522.2            | 316.0                | 252.4                  | 590.3             | 143.7             | 394.2              | 447.0             | 3 664.4           |
|                     | 1 538.0            | 315.5                | 234.4                  | 593.3             | 133.4             | 437.4              | 469.6             | 3 735.8           |
| July                |                    | 321.9                | 254.4                  | 587.3             | 138.0             | 447.6              | 467.2             | 3 744.1           |
| August<br>September | 1 527.8<br>1 538.2 | 315.3                | 254.4                  | 593.7             | 137.2             | 452.8              | 481.9             | 3 771.0           |
| October             | 1 523.6            | 325.1                | 256.9                  | 587.9             | 146.0             | 479.1              | 503.0             | 3 821.6           |
| November            | 1 550.2            | 326.8                | 262.1                  | 577.3             | 150.7             | 482.0              | 528.3             | 3 877.4           |
| December            | 1 530.2            | 310.4                | 257.2                  | 583.2             | 148.6             | 472.3              | 512.2             | 3 815.3           |
| 2004                | 1 001.4            | 310.4                | 201.2                  | 300.2             | 1-0.0             | 472.0              | 312.2             | 0 010.0           |
| January             | 1 579.1            | 316.5                | 262.4                  | 609.7             | 144.6             | 464.8              | 527.2             | 3 904.1           |
| February            | 1 612.2            | 327.4                | 274.6                  | 617.6             | 152.0             | 468.3              | 516.3             | 3 968.3           |
| March               | 1 594.0            | 321.5                | 253.2                  | 627.3             | 154.6             | 486.0              | 526.6             | 3 963.1           |
| April               | 1 616.4            | 328.4                | 267.7                  | 591.3             | 151.3             | 456.7              | 513.3             | 3 925.2           |
| May                 | 1 616.5            | 321.4                | 273.2                  | 579.8             | 140.8             | 459.4              | 520.9             | 3 911.9           |
| June                | 1 628.2            | 333.9                | 280.2                  | 574.7             | 143.9             | 478.0              | 522.0             | 3 960.8           |
| July                | 1 590.7            | 341.9                | 289.7                  | 576.2             | 143.7             | 470.2              | 507.0             | 3 919.4           |
| -                   |                    |                      |                        |                   |                   |                    |                   |                   |
|                     |                    |                      | TREND ES               | TIMATES           | (\$ million       | )                  |                   |                   |
|                     |                    |                      | THE E                  |                   | (4                | ,                  |                   |                   |
| 2003                | 4 540 7            | 040.0                | 050.0                  | 504.0             | 4.40.7            | 400.0              | 445.0             | 0.054.4           |
| May                 | 1 518.7            | 313.3                | 252.0                  | 581.2             | 142.7             | 400.6              | 445.6             | 3 654.1           |
| June                | 1 525.2            | 315.2                | 253.1                  | 587.0             | 141.0             | 411.8              | 452.1             | 3 685.3           |
| July                | 1 528.7            | 317.1                | 253.1                  | 589.9             | 139.8             | 427.0              | 462.2             | 3 717.9           |
| August              | 1 529.8            | 318.9                | 253.1                  | 589.4             | 139.5             | 444.1              | 474.9             | 3 749.6           |
| September           | 1 531.2            | 320.0                | 254.3                  | 587.4             | 140.6             | 458.8              | 488.3             | 3 780.6           |
| October             | 1 535.2            | 320.3                | 256.5                  | 587.2             | 143.0             | 469.1              | 501.3             | 3 812.4           |
| November            | 1 543.8            | 320.1                | 258.8                  | 590.4             | 146.1             | 474.5<br>475.5     | 512.0<br>519.1    | 3 845.6           |
| December<br>2004    | 1 556.7            | 319.9                | 260.6                  | 596.8             | 148.8             | 475.5              | 219.1             | 3 877.5           |
| January             | 1 573.3            | 320.0                | 261.9                  | 603.5             | 150.4             | 473.8              | 522.6             | 3 905.4           |
| February            | 1 573.3            | 320.0                | 263.3                  | 606.9             | 150.4             | 473.8<br>471.2     | 522.8             | 3 905.4           |
| March               | 1 603.0            | 323.0                | 265.7                  | 605.2             | 149.6             | 469.0              | 521.2             | 3 936.7           |
| April               | 1 610.8            | 325.9                | 269.2                  | 598.9             | 148.2             | 468.3              | 519.6             | 3 941.0           |
| May                 | 1 610.8            | 325.9                | 269.2<br>273.6         | 598.9             | 146.6             | 468.3              | 519.6<br>518.1    | 3 941.0           |
| June                | 1 614.6            | 329.2                | 273.6<br>278.4         | 590.3             | 145.0             | 468.8              | 516.6             | 3 940.8           |
| July                | 1 613.2            | 335.4                | 282.6                  | 573.5             | 143.5             | 469.5              | 514.3             | 3 939.2           |
| July                | 1 013.2            | 330.4                | 202.0                  | 513.5             | 143.3             | 409.3              | 314.3             | 3 332.0           |

<sup>^</sup> estimate has a relative standard error of 10% to less than (a) See paragraph 5 of the Explanatory Notes. 25% and should be used with caution

|                     |             |                 | Clothing and    | Household       | Recreational    |                   | Hospitality       |                 |
|---------------------|-------------|-----------------|-----------------|-----------------|-----------------|-------------------|-------------------|-----------------|
|                     | Food        | Department      | soft good       | good            | good            | Other             | and               |                 |
| Month               | retailing   | stores          | retailing       | retailing       | retailing       | retailing         | services          | Total           |
| • • • • • • • • • • | • • • • • • | • • • • • • • • | • • • • • • • • | • • • • • • • • | • • • • • • • • | • • • • • • • • • | • • • • • • • • • | • • • • • • • • |
|                     |             |                 | ORIGI           | NAL (\$ m       | iillion)        |                   |                   |                 |
| 2003                |             |                 |                 |                 |                 |                   |                   |                 |
| May                 | 1 196.1     | 202.2           | 204.8           | 374.8           | ^ 105.3         | 304.6             | 470.4             | 2 858.1         |
| June                | 1 105.7     | 201.8           | 202.3           | 406.4           | ^ 106.0         | 294.8             | 443.7             | 2 760.8         |
| July                | 1 216.0     | 204.8           | 213.6           | 430.1           | 123.1           | 309.9             | 496.9             | 2 994.4         |
| August              | 1 211.1     | 192.6           | 198.4           | 434.2           | ^ 123.1         | 317.9             | 516.1             | 2 993.4         |
| September           | 1 198.9     | 216.8           | 230.1           | 450.8           | ^ 126.6         | 312.7             | 499.7             | 3 035.7         |
| October             | 1 297.7     | 229.6           | 237.8           | 455.1           | ^ 137.7         | 331.1             | 577.3             | 3 266.3         |
| November            | 1 247.9     | 261.2           | 226.8           | 471.2           | ^ 140.1         | 351.9             | 567.8             | 3 266.9         |
| December            | 1 417.5     | 415.9           | 316.0           | 553.7           | ^ 198.3         | 481.2             | 641.1             | 4 023.6         |
| 2004                |             | 040 =           |                 |                 |                 | 202.4             | =00.0             | 0.054.0         |
| January             | 1 349.1     | 212.5           | 233.8           | 449.4           | ^ 137.5         | 302.1             | 569.9             | 3 254.3         |
| February            | 1 217.9     | 170.4           | 172.6           | 413.5           | ^ 119.8         | 279.9             | 507.6             | 2 881.7         |
| March               | 1 280.2     | 190.4           | 188.5           | 443.2           | ^ 125.1         | 303.2             | 522.2             | 3 052.7         |
| April               | 1 303.6     | 213.1           | 202.6           | 414.7           | ^ 130.2         | 313.5             | 510.4             | 3 088.2         |
| May                 | 1 273.1     | 213.9           | 217.6           | 437.5           | ^ 134.7         | 331.3             | 520.9             | 3 129.0         |
| June                | 1 266.5     | 241.8           | 238.9           | 461.2           | ^ 139.1         | 341.6             | 508.7             | 3 197.9         |
| July                | 1 340.2     | 233.2           | 233.8           | 461.7           | ^ 147.4         | 348.2             | 520.3             | 3 284.8         |
| • • • • • • • • • • | • • • • • • | • • • • • • • • |                 | • • • • • • • • | • • • • • • • • |                   | • • • • • • • •   | • • • • • • • • |
|                     |             | SEA             | ASONALLY        | ADJUSTE         | ED (\$ milli    | on)               |                   |                 |
| 2003                |             |                 |                 |                 |                 |                   |                   |                 |
| May                 | 1 187.4     | 214.2           | 212.9           | 398.7           | 114.1           | 308.3             | 477.5             | 2 913.2         |
| June                | 1 172.9     | 214.5           | 215.3           | 416.1           | 117.1           | 311.6             | 473.3             | 2 920.9         |
| July                | 1 212.4     | 220.4           | 220.6           | 431.1           | 126.7           | 317.8             | 497.9             | 3 026.9         |
| August              | 1 218.0     | 223.1           | 216.6           | 437.3           | 127.8           | 328.2             | 505.6             | 3 056.6         |
| September           | 1 228.2     | 223.6           | 220.3           | 455.7           | 129.7           | 333.1             | 511.2             | 3 101.8         |
| October             | 1 255.9     | 228.6           | 221.1           | 444.0           | 133.3           | 324.1             | 548.0             | 3 155.2         |
| November            | 1 271.4     | 228.1           | 221.1           | 449.3           | 137.5           | 329.6             | 548.0             | 3 184.8         |
| December            | 1 275.0     | 222.6           | 214.8           | 436.4           | 141.8           | 331.0             | 551.2             | 3 172.7         |
| 2004                |             |                 |                 |                 |                 |                   |                   |                 |
| January             | 1 286.1     | 229.8           | 217.3           | 446.0           | 129.5           | 325.0             | 558.9             | 3 192.5         |
| February            | 1 295.7     | 235.8           | 219.0           | 449.4           | 130.2           | 319.6             | 548.6             | 3 198.3         |
| March               | 1 284.0     | 232.1           | 220.0           | 459.6           | 132.8           | 326.0             | 547.2             | 3 201.8         |
| April               | 1 300.6     | 233.0           | 219.2           | 461.2           | 140.5           | 336.8             | 526.4             | 3 217.7         |
| May                 | 1 298.8     | 237.8           | 229.2           | 467.4           | 150.6           | 341.2             | 544.3             | 3 269.4         |
| June                | 1 324.8     | 245.1           | 251.8           | 469.3           | 153.8           | 346.6             | 534.8             | 3 326.1         |
| July                | 1 322.0     | 248.0           | 238.1           | 462.5           | 151.9           | 363.8             | 510.8             | 3 297.2         |
|                     |             |                 |                 |                 |                 |                   |                   |                 |
|                     |             | -               | TREND ES        | TIMATES         | (\$ million     | )                 |                   |                 |
|                     |             |                 | INCIND EO       | TIMIATEO        | (Ψ 1111111011   | ,                 |                   |                 |
| 2003                |             |                 |                 |                 |                 |                   |                   |                 |
| May                 | 1 176.5     | 216.0           | 215.5           | 404.2           | 114.8           | 310.8             | 472.6             | 2 910.4         |
| June                | 1 189.6     | 217.8           | 216.8           | 416.0           | 118.6           | 314.9             | 482.6             | 2 956.4         |
| July                | 1 203.8     | 219.9           | 218.0           | 428.0           | 123.2           | 319.8             | 494.2             | 3 006.9         |
| August              | 1 219.2     | 221.9           | 218.9           | 437.8           | 127.7           | 324.4             | 507.7             | 3 057.7         |
| September           | 1 235.6     | 223.9           | 219.4           | 443.9           | 131.6           | 327.5             | 522.1             | 3 104.0         |
| October             | 1 251.6     | 225.7           | 219.4           | 446.3           | 134.0           | 328.8             | 535.8             | 3 141.7         |
| November            | 1 265.8     | 227.1           | 218.9           | 446.3           | 134.7           | 328.3             | 546.2             | 3 167.3         |
| December            | 1 276.5     | 228.2           | 217.6           | 446.1           | 134.3           | 326.7             | 551.9             | 3 181.3         |
| 2004                | 4 000 0     | 000.0           | 047.4           | 447.0           | 400.0           | 205 1             | FF0.4             | 2.400.0         |
| January             | 1 283.8     | 229.3           | 217.1           | 447.6           | 133.9           | 325.4             | 553.1             | 3 190.2         |
| February            | 1 289.4     | 231.0           | 218.2           | 451.2           | 134.7           | 326.1             | 550.4             | 3 200.9         |
| March               | 1 294.2     | 233.4           | 221.4           | 456.1           | 137.1           | 329.5             | 545.2             | 3 216.7         |
| April               | 1 300.1     | 236.3           | 226.3           | 460.8           | 141.1           | 334.9             | 539.6             | 3 238.6         |
| May                 | 1 306.8     | 239.4           | 231.6           | 464.4           | 145.6           | 341.4             | 534.0             | 3 263.2         |
| June                | 1 313.5     | 242.4           | 236.9           | 467.0           | 149.9<br>154.0  | 348.1             | 528.4<br>523.1    | 3 287.9         |
| July                | 1 319.1     | 244.9           | 241.3           | 468.2           | 154.0           | 354.7             | 523.1             | 3 310.9         |
|                     |             |                 |                 |                 |                 |                   |                   |                 |

<sup>^</sup> estimate has a relative standard error of 10% to less than (a) See paragraph 5 of the Explanatory Notes. 25% and should be used with caution



# RETAIL TURNOVER, By Industry Group(a)—South Australia

|           | Fl                | Denestronet          | Clothing and           | Household         | Recreational      | O45                | Hospitality     |         |
|-----------|-------------------|----------------------|------------------------|-------------------|-------------------|--------------------|-----------------|---------|
| Month     | Food<br>retailing | Department<br>stores | soft good<br>retailing | good<br>retailing | good<br>retailing | Other<br>retailing | and<br>services | Total   |
|           |                   |                      |                        |                   |                   |                    |                 |         |
|           |                   |                      | ORIG                   | GINAL (\$ r       | nillion)          |                    |                 |         |
| 2003      |                   |                      |                        |                   |                   |                    |                 |         |
| May       | 468.8             | 103.9                | 59.8                   | 161.4             | ^ 30.8            | 132.7              | 189.1           | 1 146.3 |
| June      | 428.9             | 103.5                | 56.2                   | 166.4             | ^ 28.4            | 122.7              | 177.2           | 1 083.3 |
| July      | 456.0             | 102.2                | 52.6                   | 166.9             | 31.9              | 119.3              | 192.9           | 1 121.9 |
| August    | 452.7             | 90.5                 | 49.0                   | 170.7             | 28.9              | 117.2              | 195.0           | 1 104.0 |
| September | 438.0             | 94.0                 | 49.9                   | 168.8             | ^ 29.2            | 121.7              | 197.3           | 1 098.9 |
| October   | 483.8             | 108.1                | 62.4                   | 180.6             | ^ 33.2            | 131.2              | 212.5           | 1 211.9 |
| November  | 472.6             | 128.3                | 64.6                   | 183.3             | 35.5              | 139.3              | 205.8           | 1 229.4 |
| December  | 533.8             | 192.8                | 81.0                   | 226.2             | 58.2              | 184.1              | 238.3           | 1 514.6 |
| 2004      |                   |                      |                        |                   |                   |                    |                 |         |
| January   | 491.0             | 99.1                 | 59.3                   | 185.8             | 35.3              | 113.6              | 209.9           | 1 194.0 |
| February  | 447.9             | 81.9                 | 45.8                   | 163.0             | 32.3              | 106.2              | 192.2           | 1 069.3 |
| March     | 480.4             | 95.1                 | 56.8                   | 178.2             | 37.7              | 117.1              | 209.1           | 1 174.6 |
| April     | 487.8             | 106.6                | 62.3                   | 166.5             | ^ 38.2            | 113.4              | 203.2           | 1 178.1 |
| May       | 476.2             | 105.5                | 62.3                   | 166.5             | 35.5              | 116.4              | 201.3           | 1 163.6 |
| June      | 463.0             | 112.6                | ^ 63.5                 | 180.6             | ^ 36.2            | 116.6              | 190.8           | 1 163.3 |
| July      | 500.4             | 108.9                | ^ 60.8                 | 178.1             | ^ 39.2            | 114.4              | 196.1           | 1 197.8 |
|           |                   |                      |                        |                   |                   |                    |                 |         |
|           |                   | S                    | EASONALL               | Y ADJUST          | ED (\$ mill       | ion)               |                 |         |
| 2003      |                   |                      |                        |                   |                   |                    |                 |         |
| May       | 463.5             | 105.1                | 57.4                   | 166.1             | 33.5              | 132.8              | 195.9           | 1 154.4 |
| June      | 469.2             | 107.9                | 57.2                   | 169.8             | 32.9              | 131.0              | 196.0           | 1 164.2 |
| July      | 458.5             | 109.0                | 54.6                   | 170.3             | 33.8              | 124.3              | 198.3           | 1 148.7 |
| August    | 451.7             | 106.0                | 54.8                   | 169.8             | 31.8              | 121.0              | 196.5           | 1 131.7 |
| September | 458.5             | 108.0                | 55.4                   | 173.6             | 31.3              | 123.4              | 199.2           | 1 149.5 |
| October   | 468.8             | 112.4                | 59.3                   | 172.5             | 33.2              | 129.4              | 203.4           | 1 179.1 |
| November  | 466.7             | 108.4                | 60.3                   | 175.6             | 34.2              | 130.9              | 200.7           | 1 176.7 |
| December  | 468.6             | 105.2                | 58.7                   | 177.7             | 36.1              | 134.9              | 202.4           | 1 183.7 |
| 2004      |                   |                      |                        |                   |                   |                    |                 |         |
| January   | 473.9             | 111.0                | 60.6                   | 185.9             | 36.1              | 124.3              | 202.9           | 1 194.6 |
| February  | 477.4             | 112.6                | 58.5                   | 181.8             | 35.5              | 120.2              | 201.4           | 1 187.4 |
| March     | 480.8             | 108.3                | 58.8                   | 187.9             | 37.4              | 122.9              | 207.0           | 1 203.2 |
| April     | 484.7             | 112.3                | 61.0                   | 180.4             | 40.7              | 116.1              | 207.3           | 1 202.6 |
| May       | 484.5             | 110.6                | 61.0                   | 175.7             | 40.3              | 118.2              | 214.2           | 1 204.6 |
| June      | 497.0             | 114.6                | 63.5                   | 180.1             | 41.5              | 122.4              | 211.0           | 1 230.2 |
| July      | 499.6             | 113.7                | 62.5                   | 179.5             | 41.4              | 119.6              | 201.3           | 1 217.5 |
|           |                   |                      |                        |                   |                   |                    |                 |         |
|           |                   |                      | TREND E                | STIMATES          | (\$ million       | 1)                 |                 |         |
| 2003      |                   |                      |                        |                   |                   |                    |                 |         |
| May       | 462.2             | 106.7                | 56.2                   | 167.5             | 33.2              | 127.7              | 195.7           | 1 149.1 |
| June      | 461.6             | 107.3                | 56.0                   | 168.7             | 33.0              | 127.2              | 196.5           | 1 150.2 |
| July      | 460.6             | 107.8                | 55.9                   | 169.7             | 32.7              | 126.4              | 197.4           | 1 150.5 |
| August    | 460.1             | 108.2                | 56.2                   | 170.8             | 32.5              | 126.2              | 198.5           | 1 152.4 |
| September | 460.8             | 108.4                | 56.9                   | 172.2             | 32.7              | 126.7              | 199.6           | 1 157.3 |
| October   | 462.9             | 108.7                | 57.8                   | 174.2             | 33.2              | 127.7              | 200.6           | 1 165.0 |
| November  | 466.3             | 108.9                | 58.7                   | 176.8             | 33.9              | 128.6              | 201.3           | 1 174.6 |
| December  | 470.1             | 109.2                | 59.3                   | 179.6             | 34.9              | 128.3              | 202.0           | 1 183.3 |
| 2004      |                   |                      |                        |                   |                   |                    |                 |         |
| January   | 473.6             | 109.5                | 59.5                   | 181.8             | 35.9              | 126.5              | 203.1           | 1 190.1 |
| February  | 476.9             | 110.0                | 59.6                   | 182.9             | 37.0              | 123.7              | 204.7           | 1 194.8 |
| March     | 480.6             | 110.7                | 60.0                   | 182.7             | 38.1              | 121.2              | 206.4           | 1 199.5 |
| April     | 484.8             | 111.5                | 60.6                   | 181.7             | 39.2              | 119.7              | 207.9           | 1 205.2 |
| May       | 489.1             | 112.3                | 61.3                   | 180.5             | 40.2              | 119.1              | 208.7           | 1 211.1 |
| June      | 493.2             | 113.0                | 62.1                   | 179.4             | 41.1              | 118.9              | 208.8           | 1 216.9 |
| July      | 496.7             | 113.4                | 62.7                   | 178.3             | 41.9              | 119.4              | 208.5           | 1 222.1 |
|           |                   |                      |                        |                   |                   |                    |                 |         |

estimate has a relative standard error of 10% to less than 25% (a) See paragraph 5 of the Explanatory Notes. and should be used with caution

# RETAIL TURNOVER, By Industry Group(a)—Western Australia

|                       | Food          | Donartmont           | Clothing and           | Household<br>good | Recreational      | Other             | Hospitality<br>and |                   |
|-----------------------|---------------|----------------------|------------------------|-------------------|-------------------|-------------------|--------------------|-------------------|
| Month                 | retailing     | Department<br>stores | soft good<br>retailing | retailing         | good<br>retailing | retailing         | services           | Total             |
| • • • • • • • • •     |               | • • • • • • • • •    | • • • • • • • •        | • • • • • • • •   |                   | • • • • • • • • • | • • • • • • • • •  |                   |
|                       |               |                      | ORIG                   | GINAL (\$ r       | nillion)          |                   |                    |                   |
| 2003                  |               |                      |                        |                   |                   |                   |                    |                   |
| May                   | 669.7         | 123.4                | 82.7                   | 212.1             | ^ 66.4            | ^ 150.8           | 181.2              | 1 486.3           |
| June                  | 614.0         | 122.6                | 79.6                   | 211.3             | ^ 62.9            | ^ 134.7           | 166.6              | 1 391.7           |
| July                  | 665.2         | 119.2                | 83.6                   | 234.6             | ^ 72.2            | 129.9             | 190.1              | 1 494.9           |
| August                | 663.2         | 108.6                | 77.2                   | 236.2             | ^ 78.0            | 130.7             | 193.5              | 1 487.3           |
| September             | 644.8         | 114.8                | 77.4                   | 231.9             | ^ 69.0            | 136.7             | 192.1              | 1 466.7           |
| October               | 675.6         | 130.7                | 84.1                   | 266.9             | ^ 73.9            | ^ 148.2           | 209.0              | 1 588.5           |
| November              | 670.2         | 150.1                | 87.2                   | 270.5             | ^ 78.9            | ^ 152.5           | 207.3              | 1 616.7           |
| December              | 792.9         | 229.8                | 118.2                  | 313.8             | ^ 115.5           | ^ 217.2           | 225.4              | 2 012.7           |
| 2004                  |               |                      |                        |                   |                   |                   |                    |                   |
| January               | 698.0         | 115.0                | 87.8                   | 265.1             | ^ 84.7            | 142.4             | 205.2              | 1 598.3           |
| February              | 643.4         | 96.2                 | 69.2                   | 222.0             | ^ 76.4            | 139.9             | 190.5              | 1 437.7           |
| March                 | 681.3         | 109.3                | 78.2                   | 242.0             | ^ 79.6            | 145.8             | 203.3              | 1 539.5           |
| April                 | 707.9         | 124.5                | 83.1                   | 233.6             | ^ 73.8            | 144.5             | 200.0              | 1 567.5           |
| May                   | 683.2         | 126.3                | 84.7                   | 251.1             | ^ 74.5            | 148.0             | 192.9              | 1 560.8           |
| June                  | 667.9         | 131.3                | 85.6                   | 268.9             | ^ 75.3            | 145.5             | 185.5              | 1 560.0           |
| July                  | 700.1         | 128.4                | 84.3                   | 276.5             | ^ 76.0            | 154.8             | 202.8              | 1 622.9           |
| ,                     |               |                      |                        |                   |                   |                   |                    |                   |
| • • • • • • • • • • • | • • • • • • • |                      |                        |                   | /+                |                   | • • • • • • • • •  | • • • • • • • • • |
|                       |               | S                    | EASONALL               | Y ADJUST          | ED (\$ mill       | ion)              |                    |                   |
| 2003                  |               |                      |                        |                   |                   |                   |                    |                   |
| May                   | 663.4         | 121.1                | 75.3                   | 218.5             | 69.7              | 155.0             | 185.3              | 1 488.3           |
| June                  | 670.9         | 130.4                | 81.4                   | 222.4             | 68.8              | 148.6             | 186.9              | 1 509.4           |
| July                  | 676.1         | 130.4                | 88.1                   | 234.1             | 75.0              | 137.0             | 196.3              | 1 537.2           |
| August                | 671.5         | 129.4                | 83.8                   | 242.4             | 75.3              | 138.6             | 195.4              | 1 536.4           |
| September             | 680.9         | 129.9                | 83.1                   | 244.9             | 73.4              | 137.7             | 195.9              | 1 545.9           |
| October               | 661.1         | 132.0                | 83.1                   | 250.2             | 77.5              | 141.1             | 195.6              | 1 540.6           |
| November              | 665.9         | 130.0                | 83.7                   | 250.2             | 79.8              | 142.5             | 201.2              | 1 553.7           |
| December              | 683.5         | 123.0                | 81.6                   | 249.6             | 81.8              | 151.9             | 196.0              | 1 567.4           |
| 2004                  | 000.0         | 123.0                | 01.0                   | 243.0             | 01.0              | 151.5             | 130.0              | 1 307.4           |
| January               | 670.0         | 128.3                | 87.8                   | 260.0             | 81.6              | 149.5             | 198.6              | 1 575.8           |
| •                     | 671.6         | 130.0                | 86.4                   | 242.1             | 81.1              | 154.3             | 200.7              | 1 566.1           |
| February<br>March     | 677.3         | 130.5                | 88.1                   | 256.6             | 82.1              | 152.2             | 200.7              | 1 587.0           |
|                       | 704.7         | 130.5                | 83.2                   | 260.5             | 79.0              | 152.2             | 200.2              | 1 614.8           |
| April                 |               |                      |                        |                   |                   |                   |                    | 1 617.7           |
| May                   | 698.9         | 129.6                | 81.8                   | 263.4             | 80.1              | 158.6             | 205.3              |                   |
| June                  | 714.9         | 133.6                | 86.3                   | 271.0             | 80.3              | 159.8             | 206.9              | 1 652.8           |
| July                  | 705.0         | 136.6                | 85.6                   | 280.0             | 77.3              | 164.9             | 205.3              | 1 654.8           |
| • • • • • • • • •     | • • • • • •   | • • • • • • • • •    | • • • • • • • •        | • • • • • • • •   |                   | • • • • • • • • • |                    |                   |
|                       |               |                      | TREND E                | STIMATES          | (\$ million       | 1)                |                    |                   |
| 2003                  |               |                      |                        |                   |                   |                   |                    |                   |
|                       | 666.0         | 107.0                | 90.0                   | 210.1             | 60.0              | 1112              | 100.0              | 1 405 7           |
| May                   | 666.9         | 127.0                | 80.2                   | 219.1             | 69.8              | 144.3             | 188.3              | 1 495.7           |
| June                  | 669.9         | 128.2                | 81.6                   | 225.7             | 70.6              | 144.3             | 190.4              | 1 510.7           |
| July                  | 671.6         | 129.3                | 82.9                   | 232.6             | 72.2              | 142.8             | 192.6              | 1 524.1           |
| August                | 672.4         | 130.0                | 83.6                   | 239.4             | 74.1              | 140.9             | 194.5              | 1 534.9           |
| September             | 672.4         | 130.0                | 83.8                   | 245.1             | 76.0              | 140.0             | 196.1              | 1 543.4           |
| October               | 671.5         | 129.5                | 83.9                   | 248.8             | 77.8              | 141.1             | 197.3              | 1 549.8           |
| November              | 670.4         | 128.8                | 84.1                   | 250.6             | 79.4              | 144.0             | 197.9              | 1 555.2           |
| December              | 670.6         | 128.2                | 84.6                   | 251.3             | 80.6              | 147.3             | 198.3              | 1 560.9           |
| 2004                  |               |                      |                        |                   | ت . د.<br>ت       |                   |                    |                   |
| January               | 673.3         | 128.1                | 85.2                   | 251.7             | 81.3              | 150.2             | 198.9              | 1 568.7           |
| February              | 678.6         | 128.5                | 85.6                   | 253.1             | 81.5              | 152.3             | 199.9              | 1 579.6           |
| March                 | 685.7         | 129.5                | 85.5                   | 255.9             | 81.0              | 154.2             | 201.2              | 1 592.9           |
| April                 | 693.2         | 130.8                | 85.2                   | 260.1             | 80.4              | 156.1             | 202.7              | 1 608.1           |
| May                   | 700.3         | 132.0                | 84.9                   | 265.0             | 79.8              | 158.2             | 204.1              | 1 624.2           |
| June                  | 706.3         | 133.3                | 84.7                   | 269.9             | 79.2              | 160.2             | 205.4              | 1 640.1           |
| July                  | 711.8         | 134.2                | 84.4                   | 274.2             | 78.7              | 162.3             | 206.3              | 1 655.7           |
|                       |               |                      |                        |                   |                   |                   |                    |                   |

<sup>^</sup> estimate has a relative standard error of 10% to less than 25% (a) See paragraph 5 of the Explanatory Notes. and should be used with caution



### RETAIL TURNOVER, By Industry Group(a)—Tasmania

|                     | Food           | Department        | Clothing and soft good | Household<br>good | Recreational<br>good | Other           | Hospitality<br>and  |                 |
|---------------------|----------------|-------------------|------------------------|-------------------|----------------------|-----------------|---------------------|-----------------|
| Month               | retailing      | stores            | retailing              | retailing         | retailing            | retailing       | services            | Total           |
| • • • • • • • • • • | • • • • • •    | • • • • • • • • • | OBIO                   | iINAL (\$ m       | villion)             | • • • • • • • • | • • • • • • • • • • | • • • • • • • • |
| 2003                |                |                   | ORIG                   | IIINAL (\$ II     | 11111011)            |                 |                     |                 |
|                     | 100.0          |                   | 17.1                   | E4 4              | ^ 14.7               |                 | 27.6                | 311.0           |
| May                 | 128.2          | np                | 17.1<br>16.0           | 51.1<br>53.7      | ^ 13.8               | np              | 37.6<br>33.9        | 290.4           |
| June<br>July        | 115.6<br>129.2 | np                | 14.7                   | 55.7<br>55.7      | 18.0                 | np              | 36.2                | 314.2           |
| August              | 129.2          | np                | 14.1                   | 55. <i>1</i>      | ^ 18.5               | np              | 36.4                | 312.2           |
| September           | 126.4          | np                | 14.1                   | 55.6              | ^ 18.9               | np<br>np        | 39.2                | 315.9           |
| October             | 141.8          | np                | 15.1                   | 59.5              | 18.5                 | np              | 39.8                | 343.9           |
| November            | 137.3          | np<br>np          | 16.7                   | 61.9              | 18.7                 | np              | ^ 40.6              | 352.2           |
| December            | 154.3          | np                | 24.5                   | 74.9              | 27.3                 | np              | 48.9                | 442.4           |
| 2004                | 154.5          | пр                | 24.5                   | 14.9              | 21.5                 | пр              | 40.9                | 442.4           |
| January             | 147.8          | np                | 16.9                   | 55.4              | 19.1                 | np              | 41.4                | 349.7           |
| February            | 132.1          | np                | 14.8                   | 50.4              | 20.4                 | np              | 39.8                | 317.6           |
| March               | 139.5          | np                | 16.2                   | 57.0              | 18.8                 | np              | 42.1                | 340.4           |
| April               | 140.7          | np                | 17.8                   | 51.9              | 18.4                 | np              | 43.0                | 342.4           |
| May                 | 134.7          | np                | 16.4                   | 53.7              | ^ 18.4               | np              | 39.9                | 330.4           |
| June                | 134.7          | np                | ^ 17.2                 | 57.8              | ^ 18.0               | np              | 39.2                | 334.5           |
| July                | 141.1          | np                | ^ 16.0                 | 58.1              | ^ 19.1               | np              | 40.1                | 343.8           |
|                     |                |                   |                        |                   |                      |                 |                     |                 |
|                     |                | (                 | SEASONALL              | Y ADJUSTE         | D (\$ millio         | n)              |                     |                 |
| 2003                |                |                   |                        |                   |                      |                 |                     |                 |
| May                 | 127.4          | np                | 16.2                   | 52.2              | 15.5                 | np              | 37.5                | 312.7           |
| June                | 124.9          | np                | 16.3                   | 55.0              | 15.6                 | np              | 38.0                | 313.5           |
| July                | 132.2          | np                | 16.2                   | 56.6              | 18.9                 | np              | 39.3                | 328.8           |
| August              | 131.5          | np                | 16.6                   | 56.7              | 20.0                 | np              | 40.4                | 331.5           |
| September           | 133.7          | np                | 16.6                   | 58.1              | 20.4                 | np              | 40.9                | 336.0           |
| October             | 136.7          | np                | 16.1                   | 57.7              | 19.4                 | np              | 40.1                | 338.5           |
| November            | 138.5          | np                | 15.9                   | 58.1              | 19.0                 | np              | 40.0                | 341.1           |
| December            | 137.2          | np                | 16.7                   | 57.7              | 19.5                 | np              | 40.6                | 342.2           |
| 2004                |                | ·                 |                        |                   |                      | •               |                     |                 |
| January             | 137.9          | np                | 17.4                   | 57.6              | 18.5                 | np              | 38.4                | 343.5           |
| February            | 136.3          | np                | 16.7                   | 56.9              | 19.3                 | np              | 40.1                | 339.7           |
| March               | 138.7          | np                | 16.7                   | 58.2              | 18.8                 | np              | 39.9                | 343.0           |
| April               | 138.7          | np                | 16.2                   | 55.4              | 19.4                 | np              | 41.9                | 344.0           |
| May                 | 139.9          | np                | 16.1                   | 56.1              | 19.9                 | np              | 41.6                | 344.8           |
| June                | 141.2          | np                | 17.4                   | 57.9              | 19.9                 | np              | 42.3                | 353.3           |
| July                | 142.6          | np                | 17.4                   | 59.0              | 20.0                 | np              | 43.2                | 357.1           |
| • • • • • • • • •   |                | • • • • • • • •   |                        | • • • • • • • •   | • • • • • • • • •    | • • • • • • • • |                     | • • • • • • • • |
|                     |                |                   | TREND E                | STIMATES          | (\$ million)         |                 |                     |                 |
| 2003                |                |                   |                        |                   |                      |                 |                     |                 |
| May                 | 126.6          | np                | 16.3                   | 52.9              | 16.2                 | np              | 37.1                | 313.5           |
| June                | 128.2          | np                | 16.4                   | 54.4              | 17.1                 | np              | 38.3                | 319.0           |
| July                | 130.1          | np                | 16.4                   | 55.8              | 18.2                 | np              | 39.4                | 324.8           |
| August              | 132.2          | np                | 16.3                   | 56.9              | 19.1                 | np              | 40.0                | 330.4           |
| September           | 134.2          | np                | 16.3                   | 57.6              | 19.6                 | np              | 40.3                | 335.3           |
| October             | 135.9          | np                | 16.4                   | 58.0              | 19.8                 | np              | 40.3                | 338.8           |
| November            | 137.0          | np                | 16.5                   | 58.0              | 19.6                 | np              | 40.1                | 340.8           |
| December            | 137.5          | np                | 16.6                   | 57.8              | 19.2                 | np              | 39.8                | 341.6           |
| 2004                |                |                   |                        |                   |                      |                 |                     |                 |
| January             | 137.7          | np                | 16.6                   | 57.5              | 19.0                 | np              | 39.7                | 341.8           |
| February            | 137.9          | np                | 16.6                   | 57.2              | 19.0                 | np              | 40.0                | 342.2           |
| March               | 138.3          | np                | 16.6                   | 56.9              | 19.2                 | np              | 40.5                | 343.2           |
| April               | 139.0          | np                | 16.6                   | 56.9              | 19.4                 | np              | 41.1                | 345.2           |
| May                 | 140.0          | np                | 16.7                   | 57.1              | 19.6                 | np              | 41.7                | 347.8           |
| June                | 140.9          | np                | 16.8                   | 57.4              | 19.8                 | np              | 42.3                | 350.6           |
| July                | 141.7          | np                | 17.0                   | 57.7              | 20.0                 | np              | 42.9                | 353.3           |

estimate has a relative standard error of 10% to less than 25% np not available for publication but included in totals where and should be used with caution

applicable, unless otherwise indicated

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.



|                     | Food          | Department      | Clothing and soft good | Household<br>good | Recreational<br>good | Other             | Hospitality<br>and  |                     |
|---------------------|---------------|-----------------|------------------------|-------------------|----------------------|-------------------|---------------------|---------------------|
| Month               | retailing     | stores          | retailing              | retailing         | retailing            | retailing         | services            | Total               |
| • • • • • • • • • • | • • • • • • • | • • • • • • • • | • • • • • • • • •      |                   |                      | • • • • • • • • • | • • • • • • • • •   | • • • • • • • • • • |
|                     |               |                 | ORIG                   | GINAL (\$ n       | nillion)             |                   |                     |                     |
| 2003                |               |                 |                        |                   |                      |                   |                     |                     |
| May                 | 72.8          | np              | 7.6                    | 17.1              | ^ 4.9                | np                | 25.5                | 150.8               |
| June                | 70.4          | np              | 7.5                    | 17.8              | 5.8                  | np                | 26.5                | 149.8               |
| July                | 78.4          | np              | 8.7                    | 18.7              | ^6.1                 | np                | 29.1                | 166.7               |
| August              | 77.7          | np              | 8.4                    | 19.8              | 5.8                  | np                | 28.7                | 167.4               |
| September           | 72.7          | np              | 7.5                    | 19.9              | ^ 5.7                | np                | 24.9                | 157.2               |
| October             | 75.6          | np              | 8.4                    | 21.9              | 5.2                  | np                | 24.7                | 162.8               |
| November            | 70.8          | np              | 7.6                    | 21.2              | 4.8                  | np                | 23.7                | 156.6               |
| December            | 74.5          | np              | 9.5                    | 23.7              | 6.7                  | np                | 23.1                | 172.3               |
| 2004                |               |                 |                        |                   |                      |                   |                     |                     |
| January             | 69.0          | np              | 6.8                    | 18.6              | ^ 4.2                | np                | 20.5                | 139.8               |
| February            | 66.6          | np              | 6.2                    | 17.4              | ^ 4.3                | np                | 19.4                | 134.1               |
| March               | 71.3          | np              | 6.5                    | 19.6              | ^ 4.7                | np                | 20.6                | 143.3               |
| April               | 75.2          | np              | 6.9                    | 19.4              | 5.5                  | np                | 21.7                | 150.7               |
| May                 | 76.9          | np              | 8.2                    | 21.0              | ^ 5.4                | np                | 23.5                | 158.9               |
| June                | 80.7          | np              | 9.6                    | 23.5              | ^6.1                 | np                | ^ 25.5              | 170.7               |
| July                | 85.1          | np              | 9.7                    | 20.2              | ^ 6.1                | np                | ^ 30.1              | 178.4               |
| • • • • • • • • •   | • • • • • •   | • • • • • • • • | SEASONALL              | V ADIIISTE        |                      |                   | • • • • • • • • •   | • • • • • • • •     |
|                     |               | `               | SENGONNEL              | 1 700011          | _υ (ψ πππ            | 1011)             |                     |                     |
| 2003                |               |                 |                        |                   |                      |                   |                     |                     |
| May                 | 70.1          | np              | 7.6                    | 17.3              | 5.0                  | np                | 25.0                | 148.7               |
| June                | 69.9          | np              | 7.6                    | 17.6              | 5.7                  | np                | 25.7                | 149.6               |
| July                | 71.9          | np              | 7.7                    | 18.9              | 5.5                  | np                | 24.6                | 152.6               |
| August              | 71.4          | np              | 7.5                    | 19.6              | 5.3                  | np                | 24.6                | 152.9               |
| September           | 71.3          | np              | 7.3                    | 19.8              | 5.2                  | np                | 24.0                | 152.9               |
| October             | 72.7          | np              | 7.8                    | 20.4              | 5.1                  | np                | 23.1                | 154.8               |
| November            | 73.0          | np              | 7.2                    | 20.6              | 4.9                  | np                | 23.0                | 155.7               |
| December            | 73.6          | np              | 7.4                    | 19.6              | 5.5                  | np                | 23.3                | 155.7               |
| 2004                |               |                 |                        |                   |                      |                   |                     |                     |
| January             | 74.6          | np              | 7.7                    | 19.7              | 5.0                  | np                | 23.5                | 154.0               |
| February            | 74.9          | np              | 7.8                    | 19.5              | 5.1                  | np                | 23.6                | 156.0               |
| March               | 74.4          | np              | 8.0                    | 20.7              | 4.9                  | np                | 23.4                | 155.5               |
| April               | 75.4          | np              | 8.0                    | 20.9              | 6.4                  | np                | 22.7                | 158.0               |
| May                 | 76.3          | np              | 8.3                    | 21.6              | 5.6                  | np                | 24.1                | 160.8               |
| June                | 78.4          | np              | 9.6                    | 22.7              | 5.8                  | np                | 24.3                | 167.3               |
| July                | 77.4          | np              | 8.5                    | 20.4              | 5.6                  | np                | 25.1                | 161.9               |
| • • • • • • • • • • | • • • • • •   | • • • • • • • • | • • • • • • • • •      | • • • • • • • • • | • • • • • • • •      | • • • • • • • • • | • • • • • • • • • • | • • • • • • • • •   |
|                     |               |                 | TREND E                | STIMATES          | (\$ million          | )                 |                     |                     |
| 2003                |               |                 |                        |                   |                      |                   |                     |                     |
| May                 | 70.3          | np              | 7.6                    | 17.5              | 5.1                  | np                | 25.1                | 149.5               |
| June                | 70.6          | np              | 7.6                    | 18.0              | 5.3                  | np                | 25.0                | 150.3               |
| July                | 71.0          | np              | 7.6                    | 18.6              | 5.4                  | np                | 24.8                | 151.4               |
| August              | 71.4          | np              | 7.5                    | 19.3              | 5.4                  | np                | 24.4                | 152.6               |
| September           | 71.9          | np              | 7.5                    | 19.8              | 5.3                  | np                | 23.9                | 153.7               |
| October             | 72.5          | np              | 7.4                    | 20.1              | 5.2                  | np                | 23.6                | 154.5               |
| November            | 73.1          | np              | 7.5                    | 20.1              | 5.1                  | np                | 23.3                | 154.8               |
| December            | 73.6          | np              | 7.5                    | 20.0              | 5.1                  | np                | 23.2                | 154.9               |
| 2004                |               |                 |                        |                   |                      |                   |                     |                     |
| January             | 74.1          | np              | 7.6                    | 20.0              | 5.1                  | np                | 23.2                | 155.1               |
| February            | 74.6          | np              | 7.8                    | 20.2              | 5.3                  | np                | 23.3                | 155.9               |
| March               | 75.2          | np              | 8.0                    | 20.5              | 5.4                  | np                | 23.4                | 157.2               |
| April               | 75.8          | np              | 8.3                    | 20.9              | 5.6                  | np                | 23.6                | 158.9               |
| May                 | 76.5          | np              | 8.5                    | 21.3              | 5.7                  | np                | 23.9                | 160.8               |
| June                | 77.1          | np              | 8.7                    | 21.5              | 5.8                  | np                | 24.2                | 162.7               |
| July                | 77.6          | np              | 8.9                    | 21.7              | 5.8                  | np                | 24.5                | 164.5               |
|                     |               |                 |                        |                   |                      |                   |                     |                     |

a estimate has a relative standard error of 10% to less than 25% np not available for publication but included in totals where and should be used with caution

applicable, unless otherwise indicated

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

|                       |                   |                   | Clothing and           | Household         | Recreational      |                    | Hospitality     |       |
|-----------------------|-------------------|-------------------|------------------------|-------------------|-------------------|--------------------|-----------------|-------|
| Month                 | Food<br>retailing | Department stores | soft good<br>retailing | good<br>retailing | good<br>retailing | Other<br>retailing | and<br>services | Total |
|                       |                   |                   |                        |                   |                   |                    |                 |       |
| ORIGINAL (\$ million) |                   |                   |                        |                   |                   |                    |                 |       |
| 2003                  |                   |                   |                        |                   |                   |                    |                 |       |
| May                   | 117.3             | 28.4              | 18.4                   | 56.3              | 14.8              | 23.8               | 49.6            | 308.5 |
| June                  | 108.2             | 30.4              | 18.5                   | 56.0              | 14.7              | 22.4               | 50.4            | 300.6 |
| July                  | 114.3             | 24.9              | 17.1                   | 54.4              | 16.5              | 23.5               | 52.4            | 303.0 |
| August                | 115.7             | 24.3              | 16.4                   | 54.4              | 16.1              | 25.4               | 51.1            | 303.5 |
| September             | 112.3             | 25.5              | 16.4                   | 55.2              | 14.8              | 26.8               | 49.3            | 300.3 |
| October               | 118.9             | 28.1              | 17.4                   | 56.3              | 14.5              | 24.8               | 45.5            | 305.6 |
| November              | 119.8             | 32.8              | 18.1                   | 60.2              | 15.2              | 27.5               | 45.1            | 318.7 |
| December              | 132.5             | 53.4              | 24.6                   | 73.9              | 22.4              | 39.3               | 44.8            | 390.9 |
| 2004                  |                   |                   |                        |                   |                   |                    |                 |       |
| January               | 120.2             | 25.8              | 16.2                   | 57.7              | 13.0              | 25.1               | 35.2            | 293.3 |
| February              | 114.3             | 21.5              | 15.1                   | 50.0              | 14.2              | 24.2               | 39.4            | 278.6 |
| March                 | 119.2             | 26.0              | 16.6                   | 55.0              | 14.1              | 26.2               | 40.4            | 297.5 |
| April                 | 117.7             | 28.7              | 17.3                   | 51.3              | 13.3              | 25.4               | 40.1            | 293.6 |
| May                   | 120.0             | 29.4              | 18.7                   | 53.2              | 13.3              | 24.4               | 41.7            | 300.6 |
| June                  | 115.1             | 30.4              | 18.5                   | 56.6              | ^ 13.6            | ^ 24.6             | ^ 42.9          | 301.8 |
| July                  | 123.7             | 25.8              | 16.6                   | 55.9              | ^ 16.3            | ^ 23.4             | ^ 43.5          | 305.2 |
|                       |                   |                   |                        |                   |                   |                    |                 |       |
|                       |                   | SE                | ASONALLY               | ADJUSTE           | D (\$ milli       | on)                |                 |       |
| 2003                  |                   |                   |                        |                   |                   |                    |                 |       |
| May                   | 115.7             | 27.2              | 17.1                   | 58.7              | 15.0              | 25.3               | 48.0            | 307.1 |
| June                  | 116.4             | 31.8              | 18.5                   | 58.0              | 15.4              | 24.6               | 50.2            | 314.9 |
| July                  | 113.9             | 28.4              | 17.3                   | 54.2              | 15.4              | 24.3               | 49.5            | 302.9 |
| August                | 115.9             | 29.0              | 17.8                   | 56.5              | 16.4              | 24.9               | 51.0            | 311.3 |
| September             | 116.1             | 29.4              | 18.5                   | 57.8              | 15.9              | 25.7               | 49.0            | 312.4 |
| October               | 115.1             | 29.2              | 17.9                   | 55.8              | 15.4              | 25.1               | 45.0            | 303.5 |
| November              | 116.6             | 29.4              | 17.8                   | 57.4              | 15.4              | 26.5               | 44.0            | 307.0 |
| December              | 118.2             | 28.2              | 17.4                   | 57.1              | 16.0              | 26.3               | 43.1            | 306.2 |
| 2004                  | 110.2             | 20.2              |                        | 02                | 20.0              | 20.0               | .0.1            | 355.2 |
| January               | 120.3             | 29.4              | 17.6                   | 57.5              | 14.9              | 29.0               | 38.4            | 307.0 |
| February              | 119.2             | 29.1              | 17.7                   | 54.8              | 14.7              | 27.6               | 42.8            | 305.9 |
| March                 | 120.0             | 29.5              | 17.4                   | 55.6              | 14.2              | 27.4               | 40.0            | 304.1 |
| April                 | 119.7             | 29.2              | 17.3                   | 55.5              | 14.1              | 27.3               | 40.5            | 303.6 |
| May                   | 120.3             | 28.9              | 17.5                   | 55.9              | 13.8              | 26.2               | 40.6            | 303.2 |
| June                  | 123.0             | 30.7              | 17.7                   | 57.5              | 14.3              | 27.0               | 42.3            | 312.4 |
| July                  | 121.1             | 28.4              | 16.8                   | 55.6              | 14.6              | 24.6               | 40.3            | 301.4 |
|                       |                   |                   |                        |                   |                   |                    |                 |       |
|                       |                   |                   | TREND ES               | TIMATES           | (\$ million       | )                  |                 |       |
| 2003                  |                   |                   |                        |                   |                   |                    |                 |       |
|                       | 115.7             | 29.2              | 17.8                   | 57.4              | 15.5              | 24.0               | 48.8            | 308.4 |
| May<br>June           | 115.7             | 29.2              | 17.8                   | 57.4<br>57.2      | 15.5              | 24.0               | 49.5            | 309.4 |
| July                  | 115.6             | 29.3              | 17.9                   | 56.8              | 15.4              | 24.3               | 49.5            | 309.4 |
| August                | 115.4             | 29.3              | 17.9                   | 56.6              | 15.5              | 24.6<br>25.0       | 49.8            | 309.5 |
| September             | 115.5             | 29.3              | 17.9                   | 56.7              | 15.7              | 25.0               | 49.3            | 308.5 |
| October               | 116.2             | 29.2              | 17.9                   | 56.8              | 15.8              | 25.8               | 46.2            | 307.7 |
| November              | 110.2             | 29.1              | 17.9                   | 56.9              | 15.6              | 26.4               | 44.2            | 307.1 |
| December              | 118.0             | 29.0              | 17.7                   | 56.8              | 15.4              | 27.0               | 44.2            | 306.3 |
| <b>2004</b>           | 110.0             | 25.0              | 11.1                   | 30.0              | 10.4              | 21.0               | 74.7            | 500.5 |
| January               | 118.8             | 29.1              | 17.6                   | 56.4              | 15.0              | 27.5               | 41.2            | 305.6 |
| February              | 119.5             | 29.1              | 17.5                   | 56.1              | 14.7              | 27.6               | 40.7            | 305.2 |
| March                 | 120.0             | 29.3              | 17.5                   | 55.9              | 14.4              | 27.5               | 40.6            | 305.2 |
| April                 | 120.4             | 29.4              | 17.4                   | 55.9              | 14.2              | 27.1               | 40.7            | 305.2 |
| May                   | 120.9             | 29.4              | 17.4                   | 55.9              | 14.2              | 26.6               | 40.8            | 305.2 |
| June                  | 121.3             | 29.4              | 17.3                   | 56.1              | 14.1              | 26.2               | 40.9            | 305.2 |
| July                  | 121.6             | 29.3              | 17.2                   | 56.2              | 14.2              | 25.6               | 41.2            | 305.2 |
| ,                     | -                 |                   | •                      |                   | _                 |                    | =               |       |

<sup>^</sup> estimate has a relative standard error of 10% to less than (a) See paragraph 5 of the Explanatory Notes. 25% and should be used with caution

### **EXPLANATORY NOTES**

INTRODUCTION

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by state/territory. The principal objective of the series is to show month to month movement of turnover.

**2** Estimates of turnover contained in this publication are compiled from the Retail Business survey. Following a new sample design introduced in the July 2004 issue, the survey includes about 4,350 retail and selected service businesses. All 'large' businesses are included in the survey, while a sample of about 3,500 'smaller' businesses is selected. The 'large' business' contribution of approximately 55% of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

- **3** The scope of the Retail Business survey is all employing businesses with at least one retail outlet. Like most ABS economic surveys, the frame used for the Retail Business survey is taken from the ABS Business Register which includes registrations to the Australian Taxation Office's (ATO) Pay As You Go Withholding (PAYGW) scheme. Each statistical unit (as defined below) included on the ABS Business Register is classified to the Australian and New Zealand Standard Industrial Classification (ANZSIC) industry in which it mainly operates. The frame is supplemented with information about businesses which are classified as non-retail but which have significant retail activity.
- **4** The frame is updated quarterly to take account of new businesses, businesses which have ceased employing, changes in industry and other general business changes. The estimates include an allowance for the time it takes a newly registered business to get on to the survey frame. Businesses which have ceased employing are identified when the ATO cancels their Australian Business Number (ABN) and/or PAYGW registration. In addition, businesses with less than 50 employees, and which do not remit under the PAYGW scheme in each of the previous five quarters are removed from the frame.
- **5** The following industries included in the survey are as defined in ANZSIC:
  - Food Retailing

Supermarkets and grocery stores (5110) and non-petrol sales of convenience stores of selected petrol stations

Takeaway food retailing (5125)

Other food retailing

Fresh meat, fish and poultry retailing (5121)

Fruit and vegetable retailing (5122)

Liquor retailing (5123)

Bread and cake retailing (5124)

Specialised food retailing n.e.c. (5129)

- Department Stores (5210)
- Clothing and Soft Good Retailing

Clothing retailing (5221)

Footwear, fabric and other soft good retailing

Footwear retailing (5222)

Fabric and other soft good retailing (5223)

Household Good Retailing

Furniture and floor covering retailing

Furniture retailing (5231)

Floor covering retailing (5232)

Domestic hardware and houseware retailing (5233)

Domestic appliance and recorded music retailing

Domestic appliance retailing (5234)

Recorded music retailing (5235)

SCOPE AND COVERAGE continued

Recreational Good Retailing

Newspaper, book and stationery retailing (5243)

Other recreational goods retailing

Sport and camping equipment retailing (5241)

Toy and game retailing (5242)

Photographic equipment retailing (5244)

Other Retailing

Pharmaceutical, cosmetic and toiletry retailing (5251)

Other retailing n.e.c.

Antique and used good retailing (5252)

Garden supplies retailing (5253)

Flower retailing (5254)

Watch and jewellery retailing (5255)

Retailing n.e.c. (5259)

Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526).

STATISTICAL UNITS DEFINED ON THE ABS BUSINESS REGISTER

- **6** The ABS uses an economic statistics units model on the ABS Business Register to describe the characteristics of businesses, and the structural relationships between related businesses. The units model is also used to break groups of related businesses into relatively homogeneous components that can provide data to the ABS.
- **7** In mid 2002, to better use the information available as a result of The New Tax System, the ABS changed its economic statistics units model. The new units model allocates businesses to one of two sub-populations. The vast majority of businesses are in what is called the ATO Maintained Population, while the remaining businesses are in the ABS Maintained Population. Together, these two sub-populations make up the ABS Business Register population.

ATO Maintained Population

**8** Most businesses and organisations in Australia need to obtain an ABN, and are then included on the ATO Australian Business Register. Most of these businesses have simple structures; therefore the unit registered for an ABN will satisfy ABS statistical requirements. For these businesses, the ABS has aligned its statistical units structure with the ABN unit. The businesses with simple structures constitute the ATO Maintained Population, and the ABN unit is used as the statistical unit for all economic collections.

ABS Maintained Population

**9** For the population of businesses where the ABN unit is not suitable for ABS statistical requirements, the ABS maintains its own units structure through direct contact with each business. These businesses constitute the ABS Maintained Population. This population consists typically of large, complex and diverse businesses. The new statistical units model described below has been introduced to cover such businesses.

Enterprise Group: This is a unit covering all the operations in Australia of one or more legal entities under common ownership and/or control. It covers all the operations in Australia of legal entities which are related in terms of the current Corporations Law (as amended by the *Corporations Legislation Amendment Act 1991*), including legal entities such as companies, trusts, and partnerships. Majority ownership is not required for control to be exercised.

ABS Maintained Population continued

Enterprise: The enterprise is an institutional unit comprising (i) a single legal entity or business entity, or (ii) more than one legal entity or business entity within the same Enterprise Group and in the same institutional subsector (i.e. they are all classified to a single Standard Institutional Sector Classification of Australia subsector).

Type of Activity Unit (TAU): The TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items are available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the ANZSIC). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision.

- **10** For more information on the impacts of the introduction of the new economic statistics units model, refer to *Information Paper: Improvements in ABS Economic Statistics [Arising from the New Tax System]* (cat. no. 1372.0).
- **11** Prior to the July 2002 reference month, the Retail Business survey used the management unit as the statistical unit. From the July 2002 reference month onwards, the statistical unit is the ABN unit for businesses with simple structures, and the TAU for businesses with complex structures. In most cases, ABN/TAU units concord with the management units previously used.
- The survey is conducted monthly by both telephone interview and a questionnaire mailed to businesses. The businesses included in the survey are selected by random sample from a frame stratified by state, industry and business size. Following the new sample design introduced in the July 2004 issue, the survey uses annualised turnover as the measure of business size. For the ATO Maintained Population, the annualised turnover is based on the ATO's Business Activity Statement item Total sales and for the ABS Maintained Population a modelled annualised turnover is used. For stratification purposes the annualised turnover allocated to each business is not updated each quarter as to do so would result in increased volatility in the estimates.
- estimation methodology which replaced ratio estimation. For estimation purposes the annualised turnover allocated to each business is updated each quarter. The introduction of the new sample design and new estimation methodology resulted in changes to the level of the Retail Trade series. However, to facilitate comparisons over time, the historical series were revised to make the time series of estimates as continuous as possible. For more information about the changes introduced in the July 2004 issue refer to *Information Paper: Changes to the Retail Trade Series* (cat no 8501.0.55.002) which is available from the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>.
- **14** In the first month of each quarter, some businesses in the sample are replaced, at random, by other businesses so that the reporting load can be spread across smaller retailers.
- **15** Most businesses can provide turnover on a calendar month basis and this is how the data are presented. When businesses cannot provide turnover on a calendar month basis, the reported data and the period they relate to are used to estimate turnover for the calendar month.
- **16** Most retailers operate in a single state/territory. For this reason, estimates of turnover by state/territory are only collected from the larger retailers which are included in the survey each month. These retailers are asked to provide turnover for sales from each state/territory in which the business operates. Turnover for the smaller businesses is allocated to the state of their head office or main outlet.

SURVEY METHODOLOGY

DEFINITION OF TURNOVER

- 17 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.); and net takings from gaming machines etc. From July 2000, turnover includes the Goods and Service Tax.
- 18 Turnover presented in the Retail Trade series includes net proceeds from licensed gambling activities undertaken in the Hotels and licensed clubs industry. The impact of net proceeds from gambling on movements in the Retail Trade series was discussed in a feature article 'Contribution of gambling to retail estimates' included in the December 2002 issue of this publication. The article concluded that net proceeds from gambling had not had a significant impact on quarterly movements for the series but net proceeds from gambling had increased over time and users should be aware of this when interpreting the series. Commencing from the February 2004 issue, more up to date data are presented in an Appendix in the February, May, August and November issues of this publication.

SEASONAL ADJUSTMENT

- 19 Seasonally adjusted estimates are derived by estimating and removing systematic calendar related effects from the original series. In the Retail trade series, these calendar related effects are known as seasonal (e.g. increased spending in December as a result of Christmas) and trading day influences (arising from the varying length of each month and the varying number of Sundays, Mondays, Tuesdays, etc. in each month). Each influence is estimated by separate seasonal and trading day factors which, when combined, are referred to as the combined adjustment factors.
- 20 The seasonally adjusted estimates also have an allowance for an Easter proximity effect, which is caused when Easter falls late in March or early in April. This effect, when present, is combined with the seasonal and trading day factors to form the combined adjustment factors. There is also a similar allowance for the variable timing of Father's Day. See the Appendix of the July 2001 and August 2002 issues respectively of this publication for more information.
- **21** The Retail series uses a concurrent seasonal adjustment methodology to derive the combined adjustment factors. This means that data from the current month are used in estimating seasonal and trading day factors for the current and previous months. For more information see *Information Paper: Introduction of Concurrent Seasonal Adjustment into the Retail Trade Series* (cat. no. 8514.0).
- 22 Concurrent adjustment can result in revisions each month to estimates for earlier periods. However, in most instances, the only noticeable revisions will be to the combined adjustment factors for the current month, the previous month and the same month a year ago. The following table shows how the combined adjustment factor for these months, at the total Australian Retail and Hospitality/Services level, evolved under the concurrent seasonal adjustment methodology. The table presents two different estimates of the combined adjustment factors. The first row gives the combined adjustment factors estimated following the last annual reanalysis in July 2003 using data up to and including the June 2003 reference month. The second row gives the most recent combined adjustment factors estimated and used in this month's calculation of the concurrent seasonally adjusted series.

SEASONAL ADJUSTMENT continued

#### COMBINED ADJUSTMENT FACTORS

|  | Jul<br>2003   | Jun<br>2004   | Jul<br>2004 |
|--|---------------|---------------|-------------|
| Factors as estimated at last reanalysis (June 2003 reference month)        | 0.98005       | 0.94500       | na          |
| Factors as estimated with current month's data (July 2004 reference month) | 0.97821       | 0.94880       | 0.98621     |
| •                                    | • • • • • • • | • • • • • • • | • • • • • • |
| na not available   |               |               |             |

23 The seasonal adjustment methodology is able to produce combined adjustment factors for future months. The latest factors for some future months are shown in the following table. While these factors represent the best current estimate, the actual factors used for estimating the seasonally adjusted estimates in these months will differ because they will incorporate subsequent months' data as they become available.

#### COMBINED ADJUSTMENT FACTORS

|  | Aug     | Sep     | Oct     |
|--|---------|---------|---------|
|  | 2004    | 2004    | 2004    |
| Factors as estimated with current month's data (July 2004 reference month) | 0.95745 | 0.97311 | 1.01885 |

- 24 The seasonal and trading day factors are reviewed annually at a more detailed level than possible in the monthly processing cycle. The annual reanalysis will not normally result in significant changes. For Retail Trade, the results of the latest review will be shown in the August 2004 issue.
- **25** In the seasonal adjustment process, both the seasonal and trading day factors evolve over time to reflect changes in spending and trading patterns. Examples of this evolution include the slow move in spending from December to January; and, increased trading activity on weekends and public holidays. The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.
- **26** As a result of the different treatment of Australian and state totals in the seasonal adjustment process, the Australian total for an industry group may not necessarily equal the sum of the state totals for that industry group.
- 27 The monthly trend estimates are derived by applying a 13-term Henderson moving average to the seasonally adjusted estimates (7-term for quarterly series). The Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average have to be applied. The asymmetric moving averages have been tailored to suit the particular characteristics of individual series and enable trend estimates for recent periods to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent six months (or three quarters). As a result of the improvement, most revisions to the trend estimates will be observed for the most recent six months (or three quarters).
- **28** Trend estimates are used to analyse the underlying behaviour of the series over time. As a result of the introduction of The New Tax System, a break in the monthly trend series has been inserted between June and July 2000. Care should therefore be taken if comparisons span this period. For more details refer to the Appendix in the December 2000 issue of this publication.

TREND ESTIMATES

TREND ESTIMATES continued

CHAIN VOLUME MEASURES

this publication are annually reweighted chain Laspeyres indexes referenced to current price values in a chosen reference year. The reference year is advanced in each June issue and is currently 2002–03. Each year's data in the Retail chain volume series are based on the prices of the previous year, except for the quarters of the latest incomplete year. Data for the 2004–05 financial year will initially be based upon price data for the 2002–03 financial year. Comparability with previous years is achieved by linking (or chaining) the series together to form a continuous time series. While current price estimates reflect both price and volume changes, chain volume estimates measure changes in value after the direct effects of price changes have been eliminated and hence only reflect volume changes. Further information on the nature and concepts of chain volume measures is contained in the ABS publication *Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts* (cat. no. 5248.0).

RELIABILITY OF ESTIMATES

- **31** There are two types of error possible in estimates of retail turnover:
  - *Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below. Sampling error may be larger for the first month of each quarter, when some of the businesses in the sample are replaced by other businesses so that the reporting load can be spread across retailers.
  - Non sampling error which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

- **32** Seasonally adjusted and trend estimates and chain volume measures are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For chain volume measures, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.
- **33** Standard errors for the Australian estimates (original data) for July 2004 contained in this publication are:

| Data Series  | Estimate                 | Standard<br>error    |
|--|--------------------------|----------------------|
| Level of retail turnover (\$m) Change from preceding month (\$m) % change from preceding month (%) | 16 307.8<br>465.0<br>2.9 | 127.5<br>66.9<br>0.4 |
|  |                          |                      |

**34** Estimates for sampled businesses in the first month of each quarter can be influenced by the quarterly rotation of sampled businesses. The aim of the rotation is to spread the reporting load across retailers and to ensure the sample remains representative of the population. At times, the businesses rotated into the sample can

STANDARD ERRORS continued

perform differently from the businesses they replace or those already in the sample. The potential impact of the quarterly rotation is reflected in the sampling errors for the relevant months.

- **35** Estimates, in original terms, that have an estimated relative standard error (RSE) between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimates should be used with caution as they are subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use.
- **36** To further assist users in assessing the reliability of estimates, key data series has been given a grading of A to E. Where:
- A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis
- B represents a relative standard error on level between 2% and 5%, meaning the estimate is reliable for movement analysis purposes
- C represents a relative standard error on level between 5% and 10%, meaning users are advised to exercise some caution in interpreting movements for such series
- D represents a relative standard error on level between 10% and 15% meaning users are advised to exercise caution in interpreting movements for such series
- E represents a relative standard error on level greater than 15% (mainly affects unpublished state by industry series).

**37** The table below provides an indicator of reliability for key retail turnover estimates.

|       | Food<br>retailing | Depart<br>-ment<br>Stores | Clothing<br>& soft<br>good<br>retailing | House<br>-hold<br>good<br>retailing | Recrea<br>-tional<br>good<br>retailing | Other<br>retailing | Hospit<br>-ality &<br>services | Total |
|-------|-------------------|---------------------------|---|-------------------------------------|--|--------------------|--------------------------------|-------|
| NSW   | В                 | Α                         | В                                       | С                                   | С                                      | С                  | В                              | Α     |
| Vic.  | В                 | Α                         | С                                       | С                                   | С                                      | С                  | В                              | Α     |
| Qld   | В                 | Α                         | В                                       | С                                   | D                                      | С                  | С                              | В     |
| SA    | В                 | Α                         | В                                       | С                                   | С                                      | С                  | С                              | В     |
| WA    | В                 | Α                         | В                                       | С                                   | D                                      | D                  | С                              | В     |
| Tas.  | В                 | np                        | С                                       | С                                   | D                                      | np                 | С                              | В     |
| NT    | В                 | np                        | С                                       | С                                   | Е                                      | np                 | С                              | В     |
| ACT   | В                 | Α                         | В                                       | С                                   | С                                      | С                  | С                              | В     |
| Aust. | Α                 | Α                         | В                                       | В                                   | В                                      | В                  | В                              | Α     |

np not available for publication but included in totals where applicable, unless otherwise indicated

ABS DATA AVAILABLE ON REQUEST

**38** Retail Survey Special Data Service provides additional retail trade statistics which include further state industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on Canberra (02) 6252 5220.

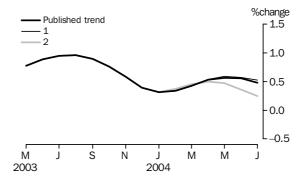
RELATED PUBLICATIONS

**39** Current publications and other products released by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### TECHNICAL NOTE REVISIONS TO TREND ESTIMATES

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

- 1 The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the approximate effect of the two possible scenarios on the previous trend estimates of the percentage change in total retail turnover for Australia are presented below. For more information see the trend estimates section of the Explanatory Notes.
  - 1 The August seasonally adjusted estimate of retail turnover is 1.0% higher than the July estimate.
  - 2 The August seasonally adjusted estimate of retail turnover is 1.0% lower than the July estimate.



TECHNICAL NOTE

2 Under concurrent seasonal adjustment, the most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent months become available. The trend revision is a combined result of the revision of the seasonally adjusted estimates and the revision derived from the use of asymmetric moving averages as future data become available (for more information, refer to paragraph 27 in the Explanatory Notes). ABS research shows that about 75% of the total revision to the trend estimate at the current end of the time series is due to the use of different asymmetric moving averages when the original estimate for the next time period becomes available. To assess the reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under two different scenarios of the next time period. The chart shows only the impact due to the changes of the asymmetric moving averages and does not include the unknown impact of revision to seasonal factor estimates that would arise when the original estimate for the next time period becomes available.

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